**cognizant** | **Xactly**

## Enterprise Platform Services

# Cognizant's Xactly health check

## What is a health check?

An Xactly health check is an assessment of an organization's use and configuration of Xactly's software solutions (like Incent, Forecasting, etc.) to identify issues and areas of improvement. This assessment involves a comprehensive review of each Xactly product environment as it relates to your organization's goals and requirements.

During an Xactly health check, an experienced Cognizant consultant will review the organization's use of the software and make recommendations for improvements or adjustments to maximize its effectiveness. This can include an assessment of your compensation plan confiugration, accuracy, timeliness of data inputs and outputs and the efficiency of the system's overall operation.

# What is the goal of a health check?

A health check can help organizations maximize their investment in Xactly's software solutions by evaluating their current use of the platform and identifying areas for improvement. It can help organizations optimize their sales performance management proceses, improve the accuracy of compensation payouts and increase overall productivity and efficiency.

## Health check grading system

**A**

The current state is very healthy. the system(s) operate(s) as expected with no need for significant manual adjustments. The sales team trusts the output.

**B**

Minor inconsistencies that are generally easy to resolve, exist. There is room for improvement around naming conventions and environment cleanup.

**C**

The environment requires some optimization and streamlining. New components have been built over old ones. Some configuration is either unnecessary, confusing or built incorrectly. Instance needs some cleanup based on old or unused configurations. Users do not fully trust the system.

**D**

The system is confusing and inconsistent. Major manual adjustments are required to provide payees with accurate information. Neither sales ops nor the sales team trust product output. Major cleanup is required based on annual updates.

**F**

The system is almost unusable. Neither the sales ops nor sales team trusts the product output. High volumes of manual adjustments are required. Some components and calculations are performed outside of the system. Major attention is warranted.

## Why Cognizant

Cognizant has a proven track record transforming core infrastructure for large enterprises across industries for more than 25 years. As a trusted partner, we help you define your strategic IT modernization vision by leveraging our best-in-class Cognizant methodology and framework.
As a customer-centric partner to some of the world's largest companies, we have provided secure and reliable, proven IT infrastructure for Fortune 2,000 companies for nearly three decades.
Our partner ecosystem is unparalleled, and we offer unmatched domain, business process and application expertise.

Set up a briefing session to learn how Cognizant can partner with you for Core Infrastructure Management.

Visit **www.cognizant.com** to find out more.