



AI-powered  
Relationship Manager

# Make every client relationship count

Shift relationship managers from  
operational tasks to high-value  
client engagement.



Relationship managers juggle a heavy workload. As commercial banking evolves from reactive client interactions to proactive engagement, they're expected to drive growth and quickly identify new opportunities.

There's little time for high-value client work.

Cognizant helps relationship managers focus more on client growth and less on operational tasks.

We've designed an AI-powered solution that brings together analytics, GenAI, and real-time client intelligence into a single decision-support layer.

## Relationship managers gain the tools and insights they need to:



Engage more effectively  
with your clients



Grow and expand  
your portfolios



Proactively manage productivity  
and risk

Instead of spending time searching for insights, relationship managers focus on high-value conversations. They know which clients to call. What to discuss. Which product opportunities to pursue.

## The result is support for lenders' organizational goals:



Stronger  
sales productivity



Increased  
wallet share



Higher  
quality portfolios



Better  
overall CX

The future of lending is intelligent and predictive. Ask us how AI-powered design can help your underwriting team grow and expand its lending portfolio.



Cognizant (Nasdaq: CTSH) is an AI Builder and technology services provider, building the bridge between AI investment and enterprise value by building full-stack AI solutions for our clients. Our deep industry, process and engineering expertise enables us to build an organization's unique context into technology systems that amplify human potential, realize tangible returns and keep global enterprises ahead in a fast-changing world. See how at [www.cognizant.com](http://www.cognizant.com) or @cognizant.

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