



# Q4 2022

## Snapshot

With corporate headquarters in the United States and **offices worldwide**, our global presence extends our delivery capability and amplifies our impact.

### Company overview

Cognizant (Nasdaq-100: CTSI) engineers modern businesses. We help our clients modernize technology, reimagine processes and transform experiences so they can stay ahead in our fast-changing world. Together, we're improving everyday life.

### The Cognizant difference

Cognizant is designed to bring new levels of relevance to large, established organizations through the strategic application of the latest technologies. We're one of the few companies with the expertise and breadth of capabilities needed to get it done.

#### Exceptional digital transformation experience

We originated from expertise in data and applications and continuously invest in new technologies to drive outcomes.

#### More flexible and responsive engagement model

We co-create with you a shared vision that works toward your business success.

#### Innately industry-centric

From the start, our industry-first approach to business problems has helped us see the unseen and deliver continuous modernization.

#### A sound management track record

We're known for understanding and anticipating shifting client needs, building new capabilities and delivering industry-leading growth to investors.

We systematically rethink how technology can create value for our clients. **We use our expertise across 20 different industries to create compelling experiences and innovative products, pulled together by automated processes, built on agile and flexible platforms to help our clients stay continually relevant to their customers.** And to help speed clients' journeys toward becoming digital, we bring our digital capabilities and industry expertise together into horizontal offerings and industry solutions that accelerate the most essential leaps that today's technology makes possible.

### Recognition

Ranked #194 on the **Fortune 500** (May 2022)

Ranked #567 in **Forbes Global 2000** (May 2022)

Ranked #350 in **Forbes World's Best Employers for Diversity** (April 2021)

Ranked #463 in **Forbes 2021 World's Best Employer** (Oct 2022)

Ranked #113 in **Fortune's World's Most Admired Companies** (Feb 2022)

### Community engagement

Cognizant focuses on areas where we believe we can have the most impact on the many communities in which we live and work:

**Sustainability:** Improving our environmental performance through organization-wide goals and programs such as Cognizant Go Green.

**Education:** Creating educational opportunities for children and underserved communities.

**Outreach:** Reaching out to our global community through the Cognizant Foundation with the objective of improving the lives and opportunities of disadvantaged segments of society in India and North America.

**Empowering Cognizant associates:** Championing diversity, hiring veterans and strengthening our talent base through learning and development opportunities through affinity groups and learning and development opportunities.

## Performance

### Q4 2022 Revenue:

\$4.8 billion (up 4.1 % yoy)

### Q4 2022 Operating Margin (GAAP):

14.2%

### FY 2022 Revenues:

\$19.4 billion (up 7.5%)

## Key partnerships

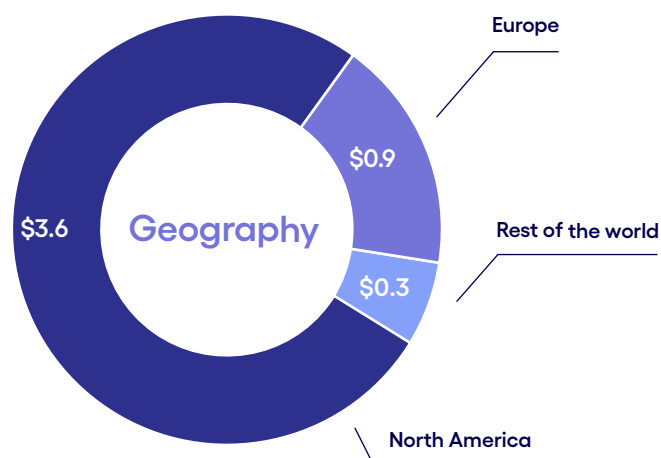
Adobe, AWS (Amazon Web Services), Cisco, Dell Technologies/VMWare, Google Cloud, IBM, Microsoft, Oracle, Salesforce, SAP, ServiceNow, Workday

## Employees

Approximately 355,300 employees as of December 31, 2022

## Revenue mix

(\$ in billions)



## Executive leadership

**Ravi Kumar**, Chief Executive Officer

**Jan Siegmund**, Chief Financial Officer

**Surya Gummadi**, Executive Vice President and President, Cognizant Americas

**Rob Walker**, President, Global Growth Markets

**Rajesh Nambiar**, Vice President, Chairman Managing Director, India

**Rebecca Schmitt (Becky)**, Chief People Officer

**Ganesh Ayyar**, President, Executive Vice President and President, Intuitive Operations and Automation

**Andrew Stafford (Andy)**, Executive Vice President, Global Delivery and Software and Platform Engineering

**Rob Votter**, Executive Vice President, Enterprise Platform Services

**Annadurai Elango (Anna)**, Executive Vice President, Core Technologies and Insights

**Anil Cheriyan**, Executive Vice President, Strategy and Technology

**John Kim**, Executive Vice President and General Counsel

**Lawrence Wieser**, Chief Administrative Officer

**Gaurav Chand**, Chief Marketing Officer

## Board of directors

**Zein Abdalla**, Former President, PepsiCo

**Vinita Bali**, Former Chief Executive Officer & Managing Director, Britannia Industries Ltd., and former Vice President, The Coca-Cola Company

**Maureen Breakiron-Evans**, Former CFO of Towers Perrin

**Archana (Archie) Deskus**, EVP and Chief Information Officer, PayPal Holdings, Inc.

**John M. Dineen**, Former President and CEO of GE Healthcare

**Ravi Kumar**, Chief Executive Officer of Cognizant

**Leo S. Mackay, Jr.**, Senior Vice President, Ethics and Enterprise Assurance of Lockheed Martin

**Michael Patsalos-Fox**, Former Chair of Cognizant's Board of Directors; Former CEO of Stroz Friedberg and Former Chair, the Americas and Senior Partner of McKinsey & Company

**Stephen (Steve) J. Rohleder**, Chair of Cognizant's Board of Directors; Former Group Chief Executive, North America and Chief Operating Officer of Accenture

**Sandra S. Wijnberg**, Former Partner, Aquiline Holdings

**Eric Branderiz**

## Revenue by segment

(\$ in billions)

Q4 2022



### Financial Services

including banking and insurance

\$1.5



### Health Sciences

\$1.4



### Products and Resources

including retail and consumer goods, manufacturing and logistics, travel and hospitality, and energy and utilities

\$1.1



### Communications, Media and Technology

\$0.8