



# Q3 2023

## Snapshot

With corporate headquarters in the United States and **offices worldwide**, our global presence extends our delivery capability and amplifies our impact.

### Company Overview

Cognizant (Nasdaq-100: CTSI) engineers modern businesses. We help our clients modernize technology, reimagine processes and transform experiences so they can stay ahead in our fast-changing world. Together, we're improving everyday life.

### The Cognizant difference

Cognizant is designed to bring new levels of relevance to large, established organizations through the strategic application of the latest technologies. We're one of the few companies with the expertise and breadth of capabilities needed to get it done.

#### Exceptional digital transformation experience

We originated from expertise in data and applications and continuously invest in new technologies to drive outcomes.

#### More flexible and responsive engagement model

We co-create with you a shared vision that works toward your business success.

#### Innately industry-centric

From the start, our industry-first approach to business problems has helped us see the unseen and deliver continuous modernization.

#### A sound management track record

We're known for understanding and anticipating shifting client needs, building new capabilities and delivering industry-leading growth to investors.

We systematically rethink how technology can create value for our clients. **We use our expertise across 20 different industries to create compelling experiences and innovative products, pulled together by automated processes, built on agile and flexible platforms, to help our clients stay continually relevant to their customers.** And to help speed clients' journeys toward becoming digital, we bring our digital capabilities and industry expertise together into horizontal offerings and industry solutions that accelerate the most essential leaps that today's technology makes possible.

### Recognition

Ranked #19 on the **Fortune Modern Board 25** (June 2023)

Ranked #589 in **Forbes Global 2000** (June 2023)

Named to **Forbes' World's Best Employers 2023** (Oct 2023)

### Community engagement

Cognizant focuses on areas where we believe we can have the most impact on the many communities in which we live and work:

**Sustainability:** Improving our environmental performance through organization wide goals and programs such as Cognizant Deep Green.

**Education:** Creating educational opportunities for children and under served communities.

**Outreach:** Reaching out to our global community through the Cognizant Foundation with the objective of improving the lives and opportunities of disadvantaged segments of society in India and North America.

**Empowering Cognizant associates:** Championing diversity, hiring veterans and strengthening our talent base through affinity groups' learning and development opportunities

## Performance

**Q3 2023 Revenue:** \$4.9 billion (up 0.8%)

**Q3 2023 Operating Margin (GAAP):** 14.0%

**FY 2022 Revenues:** \$19.4 billion (up 7.5%)

## Key partnerships

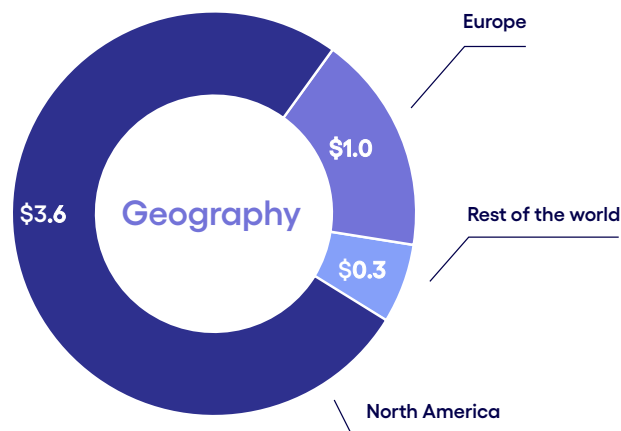
Adobe, AWS (Amazon Web Services), Cisco, Dell Technologies/VMWare, Google Cloud, IBM, Microsoft, Oracle, Salesforce, SAP, ServiceNow, Workday

## Employees

Approximately 346,600 employees as of Q3 2023

## Revenue mix

(\$ in billions)



## Executive leadership

**Ravi Kumar**, Chief Executive Officer

**Jan Siegmund**, Chief Financial Officer

**Surya Gummadi**, Executive Vice President and President, Cognizant Americas

**Kathryn (Kathy) Diaz**, Chief People Officer

**Manoj Mehta**, Head of Cognizant Europe, Middle East and Africa

**Jane Livesey**, Head of Cognizant Asia Pacific and Japan

**Rajesh Nambiar**, Executive Vice President, Chairman and Managing Director, India

**Ganesh Ayyar**, Executive Vice President and President, Intuitive Operations, Automation and Industry Solutions

**Prasad Sankaran**, Executive Vice President, Software and Platform Engineering

**Rob Vatter**, Executive Vice President, Enterprise Platform Services

**Annadurai Elango (Anna)**, Executive Vice President, Core Technologies and Insights

**John Kim**, Executive Vice President, General Counsel and Chief Corporate Affairs Officer

**Gaurav Chand**, Executive Vice President, Chief Marketing Officer

## Board of directors

**Zein Abdalla**, Former President, PepsiCo

**Vinita Bali**, Former Chief Executive Officer & Managing Director, Britannia Industries Ltd., and former Vice President, The Coca-Cola Company

**Eric Branderiz**, Former EVP and CFO of Enphase Energy, Inc.

**Archana (Archie) Deskus**, EVP and Chief Information Officer, PayPal Holdings, Inc.

**John M. Dineen**, Former President and CEO of GE Healthcare

**Nella Domenici**, Former Chief Financial Officer of Bridgewater Associates

**Ravi Kumar**, Chief Executive Officer of Cognizant

**Leo S. Mackay, Jr.**, Senior Vice President, Ethics and Enterprise Assurance of Lockheed Martin

**Michael Patsalos-Fox**, Former Chair of Cognizant's Board of Directors; Former CEO of Stroz Friedberg and Former Chair, the Americas and Senior Partner of McKinsey & Company

**Stephen (Steve) J. Rohleder**, Chair of Cognizant's Board of Directors; Former Group Chief Executive, North America and Chief Operating Officer of Accenture

**Abraham (Bram) Schot**, Former Chairman and CEO of Audi AG

**Joseph (Joe) M. Velli**, Former Senior Executive Vice President of The Bank of New York

**Sandra S. Wijnberg**, Former Partner, Aquiline Holdings

## Revenue by segment

(\$ in billions)

Q3 2023



### Financial Services

including banking and insurance

\$1.5



### Health Sciences

\$1.4



### Products and Resources

including retail and consumer goods, manufacturing and logistics, travel and hospitality, and energy and utilities

\$1.2



### Communications, Media and Technology

\$0.8