RISE
WITH
SAP

SAP Global Strategic
Partners Offerings

Update: April 2022

THE BEST RUN **SAP**

A Guided Journey with Partners

Every enterprise needs to develop new business models to avoid being disrupted, gain efficiencies to fund innovation, and transform mission-critical systems without business risk. RISE with SAP is the solution.

RISE with SAP is a comprehensive solution with:
- Cloud ERP for every business need
- Industry next practices and extensibility
- Analytics and business process intelligence
- Outcome-driven services from SAP and partners

Our vibrant ecosystem of partners is at the center of the RISE with SAP solution. Discover how our Global Strategic Service Partners can help you take the lead, never stop improving and secure your success.

sap.com/rise

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THE BEST RUN **SAP**

01 **Business Transformation** offerings that help companies redesign their business processes

02 **Migration and Operations** offerings that enable companies' technical migration to the cloud

03 **Industry** offerings that help companies in one or several specific industries build an intelligent enterprise

04 **Lines of Business** offerings for a specific line of business that help build an intelligent enterprise

About our Global Strategic Partners ▶

Business Transformation with Cognizant

LEAP by Cognizant

Partner's Approach

How do you ensure technology investments are generating the right value for your business? Cognizant's LEAP (Learn-Enable-Accelerate-Perform) framework powered by Cognizant Intelligent Enterprise Platform enables customers to adopt a value-driven approach for technology modernization and to help reimagine business processes with new age technologies leading to:

- Accelerated innovation
- Agile and scalable business

- Highly automated and adaptive processes
- Improvement in top and bottom line

Business Process Intelligence

Cognizant brings comprehensive portfolio for business process innovation with SAP Signavio, Cognizant Value Extraction Framework, and industry value maps to enable customers to:

- Drive process transformation and process improvement derived from business strategy
- Seamlessly transition from process insights to improvement actions
- Identify opportunities for automation and no or low code with SAP BTP

Value Assessment

Business transformation can be achieved by defining value levers necessary to realize enterprise strategy. By aligning business and IT, processes can be designed in a way that empowers the business to meet and exceed KPIs. Cognizant brings value discovery services powered by Value Extraction Framework, Industry Value Maps & Consulting to partner with customers in their business transformation journey.

Learn more.

www.cognizant.com/sap

Migration and Operations with Cognizant

Cognizant

Migrate to the cloud

Cognizant® SmartMove is an SAP qualified conversion factory that offers customers a proven, highly automated, low risk, and cost optimized path for core modernization. The factory supports cloud migration, brownfield conversion with upgrade, and selective data migration and hybrid conversion. The factory includes:

- Process automation to reduce downtime by 30% and cost by 15%
- Quality gates to mitigate risks
- Flexi core model to optimize effort and ensure availability of the right skills at the right time
- Standardized processes and templates

Learn more.

Application Management Services

As clients are moving to intelligent enterprise on cloud, Cognizant is helping customers not only manage but innovate, automate, and optimize with business outcome driven IT. Cognizant AMS includes:

- Zero maintenance framework with automated tickets with SAP certified Cognizant Automation Centre
- Continuous improvement and innovation process
- Left Shift Methodology and DevOps to industrialize operations
- Business Value Management to synergize business processes and applications
- mPaaS (manage PaaS) for cloud landscapes

Consumer Products with Cognizant

Intelligent Enterprise Solution for Consumer Products

Cognizant

Business Scenario and Benefits

What is driving CPG business transformation today? Cognizant Intelligent Enterprise Solution for Consumer Products addresses the industry needs with accelerated business transformation by:

- Aligning quickly with never-ending shift in customer preferences and supply chain challenges
- Protecting wafer thin margins, cost optimization through streamlined supply chain processes
- Scalable, adaptive supply chain with synergies between global and regional entities
- Pursuing new opportunities to diversify portfolio
- Driving innovation to rejuvenate brand

Solution Description

Cognizant's Intelligent Enterprise Solution for consumer products provides comprehensive solution for industry best practice led digital transformation with SAP S/4HANA with:

- Preconfigured CPG industry leading best practices and KPIs to achieve operational excellence with SAP S/4HANA
- Faster ROI with ~20% reduction in implementation timelines
- CPG Industry specific solution extensions for SAP Business Technology Platform, such as block chain enabled farm-to-fork
- Intelligent applications enabled by AI, ML, and RPA
- End-to-end integrated global supply chain enabled by IBP and Ariba

Learn more.

SAP Solutions

SAP S/4HANA Cloud

SAP Integrated Business Planning

SAP Business Technology Platform

SAP Ariba®

Life Sciences with Cognizant

Intelligent Enterprise Solution for Medical Equipment Manufacturing

Cognizant

Business Scenario and Benefits

Medical equipment manufacturing is a fast growth industry driven by new product introductions and innovations. Cognizant is uniquely positioned to accelerate the journey and deliver tangible business values with our Intelligent Enterprise Solution for Medical Equipment manufacturing to enable:

- Agile, faster product innovation cycles thus reducing the time to market
- Complex supply chain constraints, demanding alternative access to resources
- Sustainability at the core of business
- Pursuit of new opportunities to diversify portfolio and enhance growth

Solution Description

Cognizant Intelligent Enterprise Solution for Medical Equipment manufacturing provides a comprehensive solution using preconfigured, industry leading best practices and KPIs. The solution enables customer to achieve operational excellence with SAP S/4HANA including:

- Faster ROI with ~20% reduction in implementation timelines
- GXP compliant, validated landscape
- Industry 4.0 enablement
- Integrated global supply chain management
- Industry specific DHR reports, serial number management, sterilization, and engineering change management

Learn more.

SAP Solutions

SAP S/4HANA Cloud

SAP Business Technology Platform

SAP's industry cloud

SAP Integrated Business Planning

Industrial Machinery and Components
with Cognizant

Intelligent Enterprise Solution for Discrete Manufacturing

Business Scenario and Benefits

Technologically advanced manufacturers are better equipped to quickly reset production requirements, manage supply chain fluctuations while substantially improving customer experience. Cognizant Intelligent Enterprise Solution for Discrete Manufacturing helps customer adopt the latest technology and best practices to address:

*   Complex supply chain constraints, demanding alternative access to resources
*   New distribution requirements to reach customers in non-traditional ways
*   Sustainability at core of business

Solution Description

Cognizant Intelligent Enterprise Solution for Discrete Manufacturing provides comprehensive solution for industry best practice led digital transformation with SAP S/4HANA leveraging:

*   Preconfigured best practices and KPIs to achieve operational excellence with SAP S/4HANA
*   Faster ROI with ~20% reduction in implementation timelines
*   Industry 4.0 enabled business processes
*   Enhanced planning with advanced MRP and embedded PPDS
*   End-to-end integrated global supply chain encompassing sustainability

Learn more.

SAP Solutions

SAP S/4HANA Cloud

SAP Business
Technology Platform

SAP Integrated Business Planning

SAP Analytics Cloud

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Utilities with Cognizant

Intelligent Enterprise Solution for Utilities Industry

Cognizant

Business Scenario and Benefits

The utilities industry is going through a transformation enabled by technology giving customers greater insights across their infrastructure through smart sensors and meters. This has led to the emergence of new business models and new relationships. Cognizant's Intelligent Enterprise Solution for Utilities leverages cloud and technologies such as AI to help customers with:

- Fluctuations in demand, usage managed by consumer
- Ensure uninterrupted delivery
- Intelligent asset management
- Real time analytics

Solution Description

Cognizant Intelligent Enterprise Solution for Utilities provides comprehensive solution for industry-led digital transformation with SAP S/4HANA including:

- Preconfigured industry best practices and KPIs to achieve operational excellence
- Faster ROI with ~20% reduction in implementation timelines
- Industry specific enhancements for intelligent field services
- Seamless integration with SAP solutions
- Efficient asset and data management

Learn more.

SAP Solutions

SAP S/4HANA Cloud

SAP Customer Data Platform

SAP Cloud for Utilities,
SAP's industry cloud

SAP Business
Technology Platform

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Network and Spend Management with Cognizant

Intelligent Business Network

Cognizant

Business Scenario and Benefits

Technological advances and macro-economic factors are magnifying the power of collaborative relationships among a network of suppliers, distributors, customers and financial entities. Cognizant's Intelligent Business Network is helping customers build competitive advantages with business networks by enabling:

- Agile networks with faster communication and real-time data sharing through digitization
- Synergies between structured and unstructured collaboration
- Management of complex network constraints

Solution Description

Cognizant's Intelligent Business Network provides a comprehensive solution for business network digitization and an industry-best, practice-led transformation that includes:

- Seamless integration among partners of business network through SAP solutions and SAP Business Technology Platform
- Preconfigured industry-leading best practices and KPIs to achieve operational excellence
- Platform for continuous innovation with Integrated global processes
- Uniform digital experiences

Learn more.

SAP Solutions

SAP S/4HANA Cloud

SAP Ariba

SAP Asset
Intelligence Network

SAP Integrated
Business Planning

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