

Instructions: Please only input Labor Rate for Contract Year 1 only.  
Please fill-in Escalation rate for Contract Years 2-10. Escalation rate is in percentage.

| ITEM      | DESCRIPTION                                     | U/M | Contract Year            |                          |                          |                          |                          |                          |                          |                          |                          |                          |
|-----------|-------------------------------------------------|-----|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|           |                                                 |     | 1                        | 2                        | 3                        | 4                        | 5                        | 6                        | 7                        | 8                        | 9                        | 10                       |
|           |                                                 |     | 7/15/2012 -<br>7/14/2013 | 7/15/2013 -<br>7/14/2014 | 7/15/2014 -<br>7/14/2015 | 7/15/2015 -<br>7/14/2016 | 7/15/2016 -<br>7/14/2017 | 7/15/2017 -<br>7/14/2018 | 7/15/2018 -<br>7/14/2019 | 7/15/2019 -<br>7/14/2020 | 7/15/2020 -<br>7/14/2021 | 7/15/2021 -<br>7/14/2022 |
|           | Escalation rate                                 |     | 2.60%                    | 2.60%                    | 2.50%                    | 2.60%                    | 2.60%                    | 2.75%                    | 2.75%                    | 2.75%                    | 2.90%                    | 2.90%                    |
| 0001 AA01 | Administrative Assistant – Level I              | HR  | \$51.58                  | \$52.87                  | \$54.19                  | \$55.60                  | \$57.05                  | \$58.62                  | \$60.23                  | \$61.88                  | \$63.68                  | \$65.55                  |
| 0001 AA02 | Administrative Assistant – Level II             | HR  | \$55.24                  | \$56.62                  | \$58.04                  | \$59.55                  | \$61.10                  | \$62.78                  | \$64.50                  | \$66.28                  | \$68.20                  | \$70.18                  |
| 0001 AB01 | Application Engineer – Level I                  | HR  | \$117.95                 | \$120.90                 | \$123.92                 | \$127.14                 | \$130.45                 | \$134.04                 | \$137.72                 | \$141.51                 | \$145.61                 | \$149.84                 |
| 0001 AB02 | Application Engineer – Level II                 | HR  | \$135.21                 | \$138.59                 | \$142.06                 | \$145.75                 | \$149.54                 | \$153.65                 | \$157.88                 | \$162.22                 | \$166.92                 | \$171.77                 |
| 0001 AC01 | Application Programmer – Level I                | HR  | \$89.44                  | \$91.67                  | \$93.97                  | \$96.41                  | \$98.92                  | \$101.64                 | \$104.43                 | \$107.30                 | \$110.41                 | \$113.62                 |
| 0001 AC02 | Application Programmer – Level II               | HR  | \$103.32                 | \$105.90                 | \$108.55                 | \$111.37                 | \$114.27                 | \$117.41                 | \$120.64                 | \$123.96                 | \$127.55                 | \$131.25                 |
| 0001 AC03 | Applications Programmer – Level III             | HR  | \$134.20                 | \$137.56                 | \$140.99                 | \$144.66                 | \$148.42                 | \$152.50                 | \$156.70                 | \$161.01                 | \$165.67                 | \$170.48                 |
| 0001 AD00 | Application Systems Analyst                     | HR  | \$116.68                 | \$119.60                 | \$122.59                 | \$125.78                 | \$129.05                 | \$132.59                 | \$136.24                 | \$139.99                 | \$144.05                 | \$148.22                 |
| 0001 AE00 | Biostatistician                                 | HR  | \$104.53                 | \$107.14                 | \$109.82                 | \$112.68                 | \$115.61                 | \$118.79                 | \$122.05                 | \$125.41                 | \$128.05                 | \$132.79                 |
| 0001 AF01 | Business Analyst – Level I                      | HR  | \$67.67                  | \$69.37                  | \$71.10                  | \$72.95                  | \$74.84                  | \$76.90                  | \$79.02                  | \$81.19                  | \$83.55                  | \$85.97                  |
| 0001 AF02 | Business Analyst – Level II                     | HR  | \$87.25                  | \$89.44                  | \$91.67                  | \$94.06                  | \$96.50                  | \$99.15                  | \$101.88                 | \$104.68                 | \$107.72                 | \$110.84                 |
| 0001 AF03 | Business Analyst – Level III                    | HR  | \$104.26                 | \$106.87                 | \$109.54                 | \$112.39                 | \$115.31                 | \$118.48                 | \$121.74                 | \$125.09                 | \$128.71                 | \$132.45                 |
| 0001 AG01 | Business Process Reengineering                  | HR  | \$106.15                 | \$108.80                 | \$111.52                 | \$114.42                 | \$117.40                 | \$120.63                 | \$123.94                 | \$127.35                 | \$131.05                 | \$134.85                 |
| 0001 AG02 | Business Process Reengineering                  | HR  | \$132.77                 | \$136.09                 | \$139.49                 | \$143.12                 | \$146.84                 | \$150.88                 | \$155.03                 | \$159.29                 | \$163.91                 | \$168.66                 |
| 0001 AG03 | Business Process Reengineering                  | HR  | \$162.32                 | \$166.38                 | \$170.54                 | \$174.97                 | \$179.52                 | \$184.46                 | \$189.53                 | \$194.74                 | \$200.39                 | \$206.20                 |
| 0001 AH00 | Chief Information Security Officer              | HR  | \$194.26                 | \$199.12                 | \$204.10                 | \$209.40                 | \$214.85                 | \$220.75                 | \$226.82                 | \$233.06                 | \$239.82                 | \$246.78                 |
| 0001 AI00 | Communications Hardware Specialist              | HR  | \$103.21                 | \$105.79                 | \$108.44                 | \$111.26                 | \$114.15                 | \$117.29                 | \$120.51                 | \$123.83                 | \$127.42                 | \$131.11                 |
| 0001 AJ00 | Communications Network Manager                  | HR  | \$122.06                 | \$125.11                 | \$128.24                 | \$131.57                 | \$135.00                 | \$138.71                 | \$142.52                 | \$146.44                 | \$150.69                 | \$155.06                 |
| 0001 AK00 | Communications Software Specialist              | HR  | \$141.72                 | \$145.26                 | \$148.89                 | \$152.76                 | \$156.73                 | \$161.04                 | \$165.47                 | \$170.02                 | \$174.95                 | \$180.03                 |
| 0001 AL00 | Communications Specialist                       | HR  | \$134.93                 | \$138.31                 | \$141.76                 | \$145.45                 | \$149.23                 | \$153.33                 | \$157.55                 | \$161.88                 | \$166.58                 | \$171.41                 |
| 0001 AM00 | Computer Data Librarian                         | HR  | \$68.29                  | \$70.00                  | \$71.75                  | \$73.62                  | \$75.53                  | \$77.61                  | \$79.74                  | \$81.94                  | \$84.31                  | \$86.76                  |
| 0001 AN00 | Computer Scientist                              | HR  | \$126.14                 | \$129.29                 | \$132.52                 | \$135.97                 | \$139.50                 | \$143.34                 | \$147.28                 | \$151.33                 | \$155.72                 | \$160.23                 |
| 0001 AO01 | Computer Security System Specialist –           | HR  | \$98.69                  | \$101.15                 | \$103.68                 | \$106.38                 | \$109.14                 | \$112.14                 | \$115.23                 | \$118.40                 | \$121.83                 | \$125.36                 |
| 0001 AO02 | Computer Security System Specialist – Level I   | HR  | \$143.70                 | \$147.30                 | \$150.98                 | \$154.90                 | \$158.93                 | \$163.30                 | \$167.79                 | \$172.41                 | \$177.41                 | \$182.55                 |
| 0001 AO03 | Computer Security System Specialist – Level III | HR  | \$173.19                 | \$177.52                 | \$181.96                 | \$186.69                 | \$191.54                 | \$196.81                 | \$202.22                 | \$207.78                 | \$213.81                 | \$220.01                 |
| 0001 AP01 | Computer Systems Analyst – Level I              | HR  | \$107.21                 | \$109.89                 | \$112.64                 | \$115.57                 | \$118.57                 | \$121.84                 | \$125.19                 | \$128.63                 | \$132.36                 | \$136.20                 |
| 0001 AP02 | Computer Systems Analyst – Level II             | HR  | \$116.68                 | \$119.60                 | \$122.59                 | \$125.78                 | \$129.05                 | \$132.59                 | \$136.24                 | \$139.99                 | \$144.05                 | \$148.22                 |
| 0001 AP03 | Computer Systems Analyst – Level III            | HR  | \$131.47                 | \$134.75                 | \$138.12                 | \$141.71                 | \$145.40                 | \$149.40                 | \$153.51                 | \$157.73                 | \$162.30                 | \$167.01                 |
| 0001 AQ00 | Configuration Management Specialist             | HR  | \$100.22                 | \$102.73                 | \$105.30                 | \$108.03                 | \$110.84                 | \$113.89                 | \$117.02                 | \$120.24                 | \$123.73                 | \$127.32                 |
| 0001 AR01 | Cost Analyst – Level I                          | HR  | \$92.95                  | \$95.27                  | \$97.66                  | \$100.19                 | \$102.80                 | \$105.63                 | \$108.53                 | \$111.52                 | \$114.75                 | \$118.08                 |
| 0001 AR02 | Cost Analyst – Level II                         | HR  | \$116.75                 | \$119.67                 | \$122.65                 | \$125.85                 | \$129.13                 | \$132.68                 | \$136.33                 | \$140.07                 | \$144.14                 | \$148.32                 |
| 0001 AS00 | Data Entry Clerk                                | HR  | \$25.06                  | \$25.69                  | \$26.33                  | \$27.01                  | \$27.71                  | \$28.48                  | \$29.28                  | \$30.06                  | \$30.94                  | \$31.83                  |
| 0001 AT00 | Data Security Specialist                        | HR  | \$137.02                 | \$140.45                 | \$143.98                 | \$147.70                 | \$151.54                 | \$155.71                 | \$159.99                 | \$164.39                 | \$168.16                 | \$174.07                 |
| 0001 AU00 | Data Standardization Specialist                 | HR  | \$90.89                  | \$93.16                  | \$95.49                  | \$97.97                  | \$100.52                 | \$103.29                 | \$106.13                 | \$109.04                 | \$112.21                 | \$115.46                 |
| 0001 AV00 | Database Administrator                          | HR  | \$144.09                 | \$147.70                 | \$151.39                 | \$155.33                 | \$159.36                 | \$163.75                 | \$168.25                 | \$172.88                 | \$177.89                 | \$183.05                 |
| 0001 AW01 | Database Management Specialist – Level I        | HR  | \$95.76                  | \$98.15                  | \$100.61                 | \$103.22                 | \$105.91                 | \$108.82                 | \$111.81                 | \$114.88                 | \$118.22                 | \$121.64                 |

| ITEM      | DESCRIPTION                                    | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|------------------------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                                |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0001 AW02 | Database Management Specialist – Level II      | HR  | \$114.19      | \$117.05 | \$119.97 | \$123.09 | \$126.29 | \$129.77 | \$133.38 | \$137.00 | \$140.97 | \$145.06 |
| 0001 AW03 | Database Management Specialist – Level III     | HR  | \$133.96      | \$137.30 | \$140.74 | \$144.40 | \$148.15 | \$152.23 | \$156.41 | \$160.71 | \$165.37 | \$170.17 |
| 0001 AX01 | Database Specialist – Level I                  | HR  | \$93.48       | \$95.81  | \$98.21  | \$100.76 | \$103.38 | \$106.22 | \$109.15 | \$112.15 | \$115.40 | \$118.75 |
| 0001 AX02 | Database Specialist – Level II                 | HR  | \$126.10      | \$128.25 | \$132.48 | \$135.93 | \$139.46 | \$143.30 | \$147.24 | \$151.29 | \$155.67 | \$160.19 |
| 0001 AX03 | Database Specialist – Level III                | HR  | \$140.95      | \$144.47 | \$148.08 | \$151.93 | \$155.88 | \$160.17 | \$164.57 | \$169.10 | \$174.00 | \$179.05 |
| 0001 AY00 | Data Warehousing Administrator                 | HR  | \$112.39      | \$115.20 | \$118.08 | \$121.15 | \$124.30 | \$127.71 | \$131.23 | \$134.83 | \$138.74 | \$142.77 |
| 0001 AZ00 | Data Warehouse Analyst                         | HR  | \$126.08      | \$129.21 | \$132.44 | \$135.89 | \$139.42 | \$143.26 | \$147.19 | \$151.24 | \$155.63 | \$160.14 |
| 0001 BA00 | Data Warehouse Programmer                      | HR  | \$148.89      | \$152.61 | \$156.43 | \$160.49 | \$164.67 | \$169.19 | \$173.88 | \$178.63 | \$183.81 | \$189.14 |
| 0001 BB00 | Disaster Recovery Specialist                   | HR  | \$111.75      | \$114.55 | \$117.41 | \$120.46 | \$123.59 | \$126.99 | \$130.49 | \$134.07 | \$137.96 | \$141.96 |
| 0001 BC01 | Document Control Specialist – Level I          | HR  | \$46.85       | \$48.02  | \$49.22  | \$50.50  | \$51.81  | \$53.24  | \$54.70  | \$56.21  | \$57.84  | \$59.51  |
| 0001 BC02 | Document Control Specialist – Level II         | HR  | \$52.00       | \$53.30  | \$54.63  | \$56.05  | \$57.51  | \$59.09  | \$60.71  | \$62.38  | \$64.19  | \$66.05  |
| 0001 BC03 | Document Control Specialist – Level III        | HR  | \$57.43       | \$58.86  | \$60.33  | \$61.90  | \$63.51  | \$65.26  | \$67.05  | \$68.90  | \$70.89  | \$72.95  |
| 0001 BD01 | Document Support Specialist – Level I          | HR  | \$45.98       | \$47.13  | \$48.31  | \$49.57  | \$50.85  | \$52.25  | \$53.69  | \$55.17  | \$56.77  | \$58.41  |
| 0001 BD02 | Document Support Specialist – Level II         | HR  | \$53.16       | \$54.48  | \$55.85  | \$57.30  | \$58.79  | \$60.40  | \$62.07  | \$63.77  | \$65.62  | \$67.53  |
| 0001 BE00 | Duplicating Machine Operator                   | HR  | \$40.58       | \$41.60  | \$42.64  | \$43.75  | \$44.88  | \$46.12  | \$47.39  | \$48.69  | \$50.10  | \$51.56  |
| 0001 BF00 | Electronic Data Interchange (EDI) Specialist   | HR  | \$85.93       | \$88.07  | \$90.28  | \$92.62  | \$95.03  | \$97.64  | \$100.33 | \$103.09 | \$106.08 | \$109.15 |
| 0001 BG00 | Electronic Meeting Technographer               | HR  | \$88.31       | \$90.52  | \$92.78  | \$95.20  | \$97.67  | \$100.36 | \$103.12 | \$105.95 | \$109.02 | \$112.15 |
| 0001 BH00 | Enterprise Resource Planning (ERP) Specialist  | HR  | \$180.57      | \$185.09 | \$189.71 | \$194.65 | \$199.71 | \$205.20 | \$210.84 | \$216.64 | \$222.92 | \$229.39 |
| 0001 BI00 | Facilitator                                    | HR  | \$81.73       | \$83.77  | \$85.87  | \$88.10  | \$90.39  | \$92.87  | \$95.43  | \$98.05  | \$100.90 | \$103.82 |
| 0001 BJ00 | Financial Analyst – II                         | HR  | \$91.26       | \$93.54  | \$95.88  | \$98.37  | \$100.93 | \$103.70 | \$106.55 | \$109.48 | \$112.66 | \$115.93 |
| 0001 BK01 | Functional Analyst – Level I                   | HR  | \$104.26      | \$106.87 | \$109.54 | \$112.39 | \$115.31 | \$118.48 | \$121.74 | \$125.09 | \$128.71 | \$132.45 |
| 0001 BK02 | Functional Analyst – Level II                  | HR  | \$136.39      | \$141.85 | \$145.39 | \$149.17 | \$153.05 | \$157.26 | \$161.59 | \$166.03 | \$170.85 | \$175.80 |
| 0001 BL01 | General Clerk – Level I                        | HR  | \$38.64       | \$39.60  | \$40.59  | \$41.65  | \$42.73  | \$43.91  | \$45.11  | \$46.35  | \$47.70  | \$49.09  |
| 0001 BL02 | General Clerk – Level II                       | HR  | \$45.12       | \$46.24  | \$47.40  | \$48.63  | \$49.90  | \$51.27  | \$52.68  | \$54.13  | \$55.70  | \$57.31  |
| 0001 BL03 | General Clerk – Level III                      | HR  | \$51.39       | \$52.67  | \$53.99  | \$55.39  | \$56.83  | \$58.39  | \$60.00  | \$61.65  | \$63.44  | \$65.28  |
| 0001 BM00 | Geographic Information System (GIS) Specialist | HR  | \$73.46       | \$75.29  | \$77.17  | \$79.18  | \$81.24  | \$83.47  | \$85.77  | \$88.13  | \$90.68  | \$93.31  |
| 0001 BN00 | Graphical User Interface Designer              | HR  | \$94.92       | \$97.29  | \$99.73  | \$102.32 | \$104.98 | \$107.87 | \$110.83 | \$113.88 | \$117.18 | \$120.59 |
| 0001 BO00 | Graphics Specialist                            | HR  | \$89.61       | \$91.85  | \$94.15  | \$96.59  | \$99.10  | \$101.83 | \$104.63 | \$107.51 | \$110.63 | \$113.83 |
| 0001 BP00 | Hardware Draftsman                             | HR  | \$87.05       | \$89.22  | \$91.45  | \$93.83  | \$96.27  | \$98.92  | \$101.64 | \$104.43 | \$107.46 | \$110.59 |
| 0001 BQ01 | Hardware Installation Technician – Level I     | HR  | \$56.52       | \$57.94  | \$59.38  | \$60.93  | \$62.51  | \$64.23  | \$66.00  | \$67.81  | \$69.78  | \$71.80  |
| 0001 BQ02 | Hardware Installation Technician – Level II    | HR  | \$68.08       | \$69.78  | \$71.52  | \$73.38  | \$75.29  | \$77.36  | \$79.49  | \$81.67  | \$84.04  | \$86.48  |
| 0001 BR00 | Hardware Specialist – Information Technology   | HR  | \$86.85       | \$89.02  | \$91.25  | \$93.62  | \$96.06  | \$98.70  | \$101.41 | \$104.20 | \$107.22 | \$110.33 |
| 0001 BS00 | Help Desk Manager                              | HR  | \$79.30       | \$81.28  | \$83.31  | \$85.48  | \$87.70  | \$90.12  | \$92.59  | \$95.14  | \$97.90  | \$100.74 |
| 0001 BT00 | Help Desk Specialist                           | HR  | \$75.52       | \$77.41  | \$79.34  | \$81.40  | \$83.52  | \$85.82  | \$88.18  | \$90.60  | \$93.23  | \$95.93  |
| 0001 BU01 | Imaging Specialist/Technician – Level I        | HR  | \$46.85       | \$48.02  | \$49.22  | \$50.50  | \$51.81  | \$53.24  | \$54.70  | \$56.21  | \$57.84  | \$59.51  |
| 0001 BU02 | Imaging Specialist/Technician – Level II       | HR  | \$52.00       | \$53.30  | \$54.63  | \$56.05  | \$57.51  | \$59.09  | \$60.71  | \$62.38  | \$64.19  | \$66.05  |
| 0001 BU03 | Imaging Specialist/Technician – Level III      | HR  | \$57.43       | \$58.86  | \$60.33  | \$61.90  | \$63.51  | \$65.26  | \$67.05  | \$68.90  | \$70.89  | \$72.95  |
| 0001 BV00 | Informatic Specialist/Bioinformatician         | HR  | \$109.10      | \$111.82 | \$114.62 | \$117.60 | \$120.68 | \$123.97 | \$127.38 | \$130.89 | \$134.68 | \$138.59 |
| 0001 BW01 | Information Engineer – Level I                 | HR  | \$106.15      | \$108.80 | \$111.42 | \$114.42 | \$117.40 | \$120.63 | \$123.94 | \$127.35 | \$131.05 | \$134.85 |
| 0001 BW02 | Information Engineer – Level II                | HR  | \$132.77      | \$136.09 | \$139.49 | \$143.12 | \$146.84 | \$150.88 | \$155.03 | \$159.29 | \$163.91 | \$168.66 |
| 0001 BX00 | Information Resource Management Analyst        | HR  | \$160.77      | \$164.79 | \$168.91 | \$173.30 | \$177.81 | \$182.70 | \$187.72 | \$192.88 | \$198.48 | \$204.23 |
| 0001 BY00 | Information Systems Training Specialist        | HR  | \$86.33       | \$88.49  | \$90.70  | \$93.06  | \$95.48  | \$98.10  | \$100.80 | \$103.57 | \$106.57 | \$109.60 |

| ITEM      | DESCRIPTION                                   | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|-----------------------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                               |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0001 B200 | IT Policy/Legislative Specialist              | HR  | \$98.18       | \$101.64 | \$104.18 | \$106.89 | \$109.67 | \$112.69 | \$115.78 | \$118.97 | \$122.42 | \$125.97 |
| 0001 CA00 | IT Strategic/Capital Planner                  | HR  | \$158.31      | \$158.18 | \$162.12 | \$166.33 | \$170.68 | \$175.35 | \$180.17 | \$185.13 | \$190.50 | \$196.02 |
| 0001 CB00 | Knowledge Management Specialist               | HR  | \$133.96      | \$137.30 | \$140.74 | \$144.40 | \$148.15 | \$152.23 | \$156.41 | \$160.71 | \$165.37 | \$170.17 |
| 0001 CC00 | Librarian                                     | HR  | \$57.15       | \$59.15  | \$60.93  | \$62.21  | \$63.83  | \$65.24  | \$67.39  | \$69.24  | \$71.25  | \$73.31  |
| 0001 CD00 | Librarian Technician                          | HR  | \$36.66       | \$37.57  | \$38.51  | \$39.51  | \$40.54  | \$41.66  | \$42.80  | \$43.98  | \$45.25  | \$46.57  |
| 0001 CE00 | Medical Billing/Account Management Specialist | HR  | \$41.05       | \$42.08  | \$43.13  | \$44.25  | \$45.40  | \$46.65  | \$47.93  | \$49.25  | \$50.68  | \$52.15  |
| 0001 CF00 | Modeling and Simulation Specialist            | HR  | \$108.53      | \$111.24 | \$114.03 | \$116.99 | \$120.03 | \$123.33 | \$126.72 | \$130.21 | \$133.99 | \$137.87 |
| 0001 CG00 | Network Administrator                         | HR  | \$103.53      | \$106.12 | \$108.77 | \$111.60 | \$114.50 | \$117.65 | \$120.89 | \$124.21 | \$127.81 | \$131.52 |
| 0001 CH00 | Network Draftsman                             | HR  | \$87.05       | \$89.22  | \$91.45  | \$93.83  | \$96.27  | \$98.92  | \$101.64 | \$104.43 | \$107.46 | \$110.58 |
| 0001 CI01 | Network Installation Technician – Level I     | HR  | \$56.52       | \$57.94  | \$59.38  | \$60.93  | \$62.51  | \$64.23  | \$66.00  | \$67.81  | \$69.78  | \$71.80  |
| 0001 CI02 | Network Installation Technician – Level II    | HR  | \$68.08       | \$69.78  | \$71.32  | \$73.38  | \$75.29  | \$77.38  | \$79.49  | \$81.67  | \$84.04  | \$86.48  |
| 0001 CJ00 | Network Support Technician                    | HR  | \$66.85       | \$69.02  | \$71.25  | \$73.62  | \$76.06  | \$78.70  | \$81.41  | \$84.20  | \$87.02  | \$90.33  |
| 0001 CK00 | Operations Manager                            | HR  | \$99.16       | \$101.64 | \$104.18 | \$106.89 | \$109.67 | \$112.69 | \$115.78 | \$118.97 | \$122.42 | \$125.97 |
| 0001 CL00 | Procurement Product Specialist                | HR  | \$82.25       | \$84.44  | \$86.64  | \$88.97  | \$91.07  | \$93.50  | \$96.15  | \$101.88 | \$107.72 | \$110.84 |
| 0001 CM00 | Program Administration Specialist             | HR  | \$72.44       | \$74.25  | \$76.11  | \$78.09  | \$80.12  | \$82.32  | \$84.58  | \$86.91  | \$89.43  | \$92.02  |
| 0001 CN00 | Program Analyst                               | HR  | \$160.77      | \$164.79 | \$168.91 | \$173.30 | \$177.81 | \$182.70 | \$187.72 | \$192.88 | \$198.48 | \$204.23 |
| 0001 CO00 | Program Manager                               | HR  | \$216.56      | \$221.98 | \$227.53 | \$233.44 | \$239.51 | \$246.10 | \$252.87 | \$259.82 | \$267.35 | \$275.11 |
| 0001 CP00 | Project Control Specialist                    | HR  | \$72.44       | \$74.25  | \$76.11  | \$78.09  | \$80.12  | \$82.32  | \$84.58  | \$86.91  | \$89.43  | \$92.02  |
| 0001 CQ00 | Project Leader                                | HR  | \$109.29      | \$112.02 | \$114.82 | \$117.81 | \$120.87 | \$124.19 | \$127.61 | \$131.12 | \$134.92 | \$138.83 |
| 0001 CR01 | Project Manager – Level I                     | HR  | \$132.25      | \$135.55 | \$138.94 | \$142.56 | \$146.26 | \$150.28 | \$154.42 | \$158.66 | \$163.26 | \$168.00 |
| 0001 CR02 | Project Manager – Level II                    | HR  | \$160.77      | \$164.79 | \$168.91 | \$173.30 | \$177.81 | \$182.70 | \$187.72 | \$192.88 | \$198.48 | \$204.23 |
| 0001 CR03 | Project Manager – Level III                   | HR  | \$173.92      | \$178.27 | \$182.73 | \$187.48 | \$192.35 | \$197.64 | \$203.08 | \$208.66 | \$214.71 | \$220.94 |
| 0001 CS00 | Public Health Analyst                         | HR  | \$133.96      | \$137.30 | \$140.74 | \$144.40 | \$148.15 | \$152.23 | \$156.41 | \$160.71 | \$165.37 | \$170.17 |
| 0001 CT00 | Quality Assurance Analyst                     | HR  | \$77.43       | \$79.37  | \$81.35  | \$83.47  | \$85.64  | \$87.99  | \$90.41  | \$92.90  | \$95.59  | \$98.37  |
| 0001 CU00 | Quality Assurance Manager                     | HR  | \$109.95      | \$112.70 | \$115.51 | \$118.52 | \$121.60 | \$124.94 | \$128.38 | \$131.91 | \$135.73 | \$139.67 |
| 0001 CV00 | Quality Assurance Specialist                  | HR  | \$93.32       | \$95.65  | \$98.04  | \$100.59 | \$103.21 | \$106.04 | \$108.96 | \$111.96 | \$115.20 | \$118.54 |
| 0001 CW00 | Records Management Specialist                 | HR  | \$31.48       | \$32.25  | \$33.08  | \$33.92  | \$34.80  | \$35.75  | \$36.74  | \$37.75  | \$38.84  | \$39.97  |
| 0001 CX00 | Scanner Operator                              | HR  | \$40.58       | \$41.60  | \$42.64  | \$43.75  | \$44.88  | \$46.12  | \$47.39  | \$48.69  | \$50.10  | \$51.56  |
| 0001 CY00 | Scientific Data Analyst                       | HR  | \$133.96      | \$137.30 | \$140.74 | \$144.40 | \$148.15 | \$152.23 | \$156.41 | \$160.71 | \$165.37 | \$170.17 |
| 0001 CZ01 | Subject Matter Expert – Level I               | HR  | \$148.78      | \$152.50 | \$156.31 | \$160.38 | \$164.54 | \$169.07 | \$173.72 | \$178.50 | \$183.67 | \$189.00 |
| 0001 CZ02 | Subject Matter Expert – Level II              | HR  | \$162.32      | \$166.38 | \$170.54 | \$174.97 | \$179.52 | \$184.46 | \$189.53 | \$194.74 | \$200.39 | \$206.20 |
| 0001 CZ03 | Subject Matter Expert – Level III             | HR  | \$225.11      | \$228.69 | \$234.41 | \$240.30 | \$246.76 | \$253.54 | \$260.51 | \$267.68 | \$275.44 | \$283.43 |
| 0001 DA01 | System Administrator – Level I                | HR  | \$72.55       | \$74.36  | \$76.22  | \$78.20  | \$80.24  | \$82.44  | \$84.71  | \$87.04  | \$89.56  | \$92.16  |
| 0001 DA02 | System Administrator – Level II               | HR  | \$100.15      | \$102.65 | \$105.22 | \$107.96 | \$110.76 | \$113.81 | \$116.94 | \$120.15 | \$123.64 | \$127.22 |
| 0001 DA03 | System Administrator – Level III              | HR  | \$132.88      | \$136.20 | \$139.61 | \$143.24 | \$146.96 | \$151.00 | \$155.15 | \$159.42 | \$164.04 | \$168.80 |
| 0001 DB01 | Systems Architect – Level I                   | HR  | \$130.09      | \$133.34 | \$136.67 | \$140.23 | \$143.87 | \$147.83 | \$151.90 | \$156.07 | \$160.60 | \$165.26 |
| 0001 DB02 | Systems Architect – Level II                  | HR  | \$180.57      | \$185.09 | \$189.71 | \$194.65 | \$199.71 | \$205.20 | \$210.94 | \$216.64 | \$222.92 | \$229.35 |
| 0001 DC01 | Systems Engineer – Level I                    | HR  | \$85.39       | \$87.52  | \$89.71  | \$92.04  | \$94.44  | \$97.03  | \$99.70  | \$102.44 | \$105.41 | \$108.47 |
| 0001 DC02 | Systems Engineer – Level II                   | HR  | \$121.43      | \$124.46 | \$127.57 | \$130.89 | \$134.29 | \$137.99 | \$141.78 | \$145.68 | \$149.91 | \$154.25 |
| 0001 DC03 | Systems Engineer – Level III                  | HR  | \$152.33      | \$156.14 | \$160.04 | \$164.20 | \$168.47 | \$173.10 | \$177.86 | \$182.76 | \$188.06 | \$193.51 |
| 0001 DD00 | System Operator                               | HR  | \$77.10       | \$79.03  | \$81.01  | \$83.11  | \$85.27  | \$87.62  | \$90.03  | \$92.50  | \$95.19  | \$97.95  |
| 0001 DE00 | System Programmer                             | HR  | \$133.10      | \$136.42 | \$139.84 | \$143.47 | \$147.20 | \$151.25 | \$155.41 | \$159.68 | \$164.31 | \$169.08 |
| 0001 DF01 | Technical Writer/Editor – Level I             | HR  | \$53.89       | \$55.24  | \$56.62  | \$58.09  | \$59.60  | \$61.24  | \$62.93  | \$64.68  | \$66.53  | \$68.46  |
| 0001 DF02 | Technical Writer/Editor – Level II            | HR  | \$84.38       | \$86.47  | \$88.63  | \$90.94  | \$93.30  | \$95.87  | \$98.50  | \$101.21 | \$104.15 | \$107.17 |
| 0001 DF03 | Technical Writer/Editor – Level III           | HR  | \$93.65       | \$95.99  | \$98.39  | \$100.95 | \$103.57 | \$106.42 | \$109.35 | \$112.35 | \$115.61 | \$118.96 |
| 0001 DG01 | Telecommunications Engineer – Level I         | HR  | \$134.93      | \$138.31 | \$141.76 | \$145.45 | \$149.23 | \$153.33 | \$157.55 | \$161.88 | \$166.58 | \$171.41 |
| 0001 DG02 | Telecommunications Engineer – Level II        | HR  | \$166.98      | \$171.16 | \$175.43 | \$180.00 | \$184.68 | \$189.75 | \$194.97 | \$200.33 | \$206.14 | \$212.12 |

TELESIS CORPORATION  
HH5N316201200179W

| ITEM      | DESCRIPTION                              | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|------------------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                          |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0001 DH01 | Telecommunications Specialist – Level I  | HR  | \$74.53       | \$76.42  | \$78.33  | \$80.37  | \$82.43  | \$84.72  | \$87.05  | \$89.45  | \$92.04  | \$94.71  |
| 0001 DH02 | Telecommunications Specialist – Level II | HR  | \$87.06       | \$89.24  | \$91.47  | \$93.84  | \$96.28  | \$98.93  | \$101.65 | \$104.45 | \$107.48 | \$110.59 |
| 0001 DI00 | Test Engineer                            | HR  | \$91.21       | \$93.49  | \$95.82  | \$98.32  | \$100.87 | \$103.65 | \$106.50 | \$109.43 | \$112.60 | \$115.86 |
| 0001 DJ00 | Training Manager                         | HR  | \$105.28      | \$107.91 | \$110.31 | \$113.48 | \$116.43 | \$119.64 | \$122.93 | \$126.31 | \$129.97 | \$133.74 |
| 0001 DK01 | Training Specialist – Level I            | HR  | \$67.71       | \$69.40  | \$71.14  | \$72.99  | \$74.89  | \$76.94  | \$79.08  | \$81.23  | \$83.59  | \$86.01  |
| 0001 DK02 | Training Specialist – Level II           | HR  | \$86.33       | \$88.49  | \$90.70  | \$93.06  | \$95.48  | \$98.10  | \$100.80 | \$103.57 | \$106.57 | \$109.66 |
| 0001 DL00 | Web Content Administrator                | HR  | \$112.91      | \$115.73 | \$118.03 | \$121.71 | \$124.88 | \$128.31 | \$131.84 | \$135.46 | \$139.39 | \$143.43 |
| 0001 DM00 | Web Designer                             | HR  | \$131.19      | \$134.47 | \$137.83 | \$141.41 | \$145.09 | \$149.08 | \$153.18 | \$157.39 | \$161.95 | \$166.65 |
| 0001 DN00 | Web Project Manager                      | HR  | \$160.77      | \$164.79 | \$168.91 | \$173.30 | \$177.81 | \$182.70 | \$187.72 | \$192.88 | \$198.48 | \$204.23 |
| 0001 DO00 | Web Software Developer                   | HR  | \$140.17      | \$143.67 | \$147.36 | \$151.09 | \$155.02 | \$159.28 | \$163.86 | \$168.16 | \$173.04 | \$178.06 |
| 0001 DP00 | Webmaster                                | HR  | \$101.02      | \$103.55 | \$106.14 | \$108.90 | \$111.73 | \$114.80 | \$117.98 | \$121.20 | \$124.72 | \$128.33 |
| 0001 DQ00 | Wide Area Network Administrator          | HR  | \$94.70       | \$97.06  | \$99.49  | \$102.08 | \$104.73 | \$107.61 | \$110.57 | \$113.61 | \$116.90 | \$120.30 |

Instructions: Please only input Labor Rate for Contract Year 1 only.  
Please fill-in Escalation rate for Contract Years 2-10. Escalation rate is in percentage.

| ITEM      | DESCRIPTION                                           | U/M | Contract Year            |                          |                          |                          |                          |                          |                          |                          |                          |                          |
|-----------|-------------------------------------------------------|-----|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|           |                                                       |     | 1                        | 2                        | 3                        | 4                        | 5                        | 6                        | 7                        | 8                        | 9                        | 10                       |
|           |                                                       |     | 7/15/2012 -<br>7/14/2013 | 7/15/2013 -<br>7/14/2014 | 7/15/2014 -<br>7/14/2015 | 7/15/2015 -<br>7/14/2016 | 7/15/2016 -<br>7/14/2017 | 7/15/2017 -<br>7/14/2018 | 7/15/2018 -<br>7/14/2019 | 7/15/2019 -<br>7/14/2020 | 7/15/2020 -<br>7/14/2021 | 7/15/2021 -<br>7/14/2022 |
|           | Escalation rate                                       |     | 2.50%                    | 2.50%                    | 2.50%                    | 2.60%                    | 2.60%                    | 2.75%                    | 2.75%                    | 2.75%                    | 2.90%                    | 2.90%                    |
| 0002 AA01 | Administrative Assistant – Level I                    | HR  | \$42.28                  | \$43.34                  | \$44.42                  | \$45.58                  | \$46.76                  | \$48.05                  | \$49.37                  | \$50.73                  | \$52.20                  | \$53.71                  |
| 0002 AA02 | Administrative Assistant – Level II                   | HR  | \$45.28                  | \$46.41                  | \$47.57                  | \$48.81                  | \$50.08                  | \$51.46                  | \$52.87                  | \$54.32                  | \$55.90                  | \$57.52                  |
| 0002 AB01 | Application Engineer – Level I                        | HR  | \$96.68                  | \$99.10                  | \$101.57                 | \$104.07                 | \$106.62                 | \$109.22                 | \$111.89                 | \$115.69                 | \$119.35                 | \$122.82                 |
| 0002 AB02 | Application Engineer – Level II                       | HR  | \$110.83                 | \$113.60                 | \$116.44                 | \$119.47                 | \$122.57                 | \$125.95                 | \$129.61                 | \$132.97                 | \$136.82                 | \$140.79                 |
| 0002 AC01 | Application Programmer – Level I                      | HR  | \$73.31                  | \$75.14                  | \$77.02                  | \$78.92                  | \$81.08                  | \$83.31                  | \$85.60                  | \$87.95                  | \$90.50                  | \$93.13                  |
| 0002 AC02 | Application Programmer – Level II                     | HR  | \$84.69                  | \$86.81                  | \$88.98                  | \$91.29                  | \$93.66                  | \$96.24                  | \$98.89                  | \$101.61                 | \$104.55                 | \$107.58                 |
| 0002 AC03 | Applications Programmer – Level III                   | HR  | \$110.00                 | \$112.75                 | \$115.57                 | \$118.57                 | \$121.66                 | \$125.00                 | \$128.44                 | \$131.97                 | \$135.80                 | \$139.74                 |
| 0002 AD00 | Applications Systems Analyst                          | HR  | \$95.64                  | \$98.03                  | \$100.48                 | \$103.09                 | \$105.77                 | \$108.68                 | \$111.67                 | \$114.74                 | \$118.07                 | \$121.49                 |
| 0002 AE00 | Biostatistician                                       | HR  | \$85.68                  | \$87.82                  | \$90.02                  | \$92.36                  | \$94.78                  | \$97.37                  | \$100.04                 | \$102.79                 | \$105.77                 | \$108.84                 |
| 0002 AF01 | Business Analyst – Level I                            | HR  | \$55.47                  | \$56.86                  | \$58.28                  | \$59.79                  | \$61.35                  | \$63.04                  | \$64.77                  | \$66.55                  | \$68.48                  | \$70.47                  |
| 0002 AF02 | Business Analyst – Level II                           | HR  | \$71.52                  | \$73.31                  | \$75.14                  | \$77.09                  | \$79.10                  | \$81.27                  | \$83.51                  | \$85.81                  | \$88.29                  | \$90.85                  |
| 0002 AF03 | Business Analyst – Level III                          | HR  | \$85.46                  | \$87.60                  | \$89.79                  | \$92.12                  | \$94.52                  | \$97.12                  | \$99.79                  | \$102.53                 | \$105.50                 | \$108.56                 |
| 0002 AG01 | Business Process Reengineering Specialist – Level I   | HR  | \$87.01                  | \$89.18                  | \$91.41                  | \$93.79                  | \$96.23                  | \$98.88                  | \$101.59                 | \$104.39                 | \$107.42                 | \$110.53                 |
| 0002 AG02 | Business Process Reengineering Specialist – Level II  | HR  | \$108.83                 | \$111.55                 | \$114.34                 | \$117.31                 | \$120.36                 | \$123.67                 | \$127.07                 | \$130.57                 | \$134.35                 | \$138.25                 |
| 0002 AG03 | Business Process Reengineering Specialist – Level III | HR  | \$133.05                 | \$136.38                 | \$139.79                 | \$143.42                 | \$147.15                 | \$151.20                 | \$155.35                 | \$159.63                 | \$164.25                 | \$169.02                 |
| 0002 AH00 | Chief Information Security Officer                    | HR  | \$159.23                 | \$163.21                 | \$167.29                 | \$171.64                 | \$176.10                 | \$180.95                 | \$185.92                 | \$191.03                 | \$196.57                 | \$202.28                 |
| 0002 AI00 | Communications Hardware Specialist                    | HR  | \$84.60                  | \$86.72                  | \$88.88                  | \$91.19                  | \$93.56                  | \$96.14                  | \$98.78                  | \$101.50                 | \$104.44                 | \$107.47                 |
| 0002 AJ00 | Communications Network Manager                        | HR  | \$100.05                 | \$102.55                 | \$105.12                 | \$107.85                 | \$110.65                 | \$113.70                 | \$116.82                 | \$120.03                 | \$123.52                 | \$127.10                 |
| 0002 AK00 | Communications Software Specialist                    | HR  | \$116.16                 | \$119.06                 | \$122.04                 | \$125.21                 | \$128.47                 | \$132.00                 | \$135.63                 | \$139.36                 | \$143.40                 | \$147.56                 |
| 0002 AL00 | Communications Specialist                             | HR  | \$110.60                 | \$113.37                 | \$116.20                 | \$119.22                 | \$122.32                 | \$125.68                 | \$129.14                 | \$132.69                 | \$136.54                 | \$140.50                 |
| 0002 AM00 | Computer Data Librarian                               | HR  | \$55.98                  | \$57.38                  | \$58.81                  | \$60.34                  | \$61.91                  | \$63.61                  | \$65.36                  | \$67.16                  | \$69.11                  | \$71.11                  |
| 0002 AN00 | Computer Scientist                                    | HR  | \$103.39                 | \$105.97                 | \$108.62                 | \$111.45                 | \$114.35                 | \$117.49                 | \$120.72                 | \$124.04                 | \$127.64                 | \$131.34                 |
| 0002 AO01 | Computer Security System Specialist – Level I         | HR  | \$80.89                  | \$82.91                  | \$84.99                  | \$87.19                  | \$89.46                  | \$91.92                  | \$94.45                  | \$97.05                  | \$99.86                  | \$102.76                 |
| 0002 AO02 | Computer Security System Specialist – Level II        | HR  | \$117.79                 | \$120.73                 | \$123.75                 | \$126.97                 | \$130.27                 | \$133.86                 | \$137.54                 | \$141.32                 | \$145.42                 | \$149.63                 |
| 0002 AO03 | Computer Security System Specialist – Level III       | HR  | \$141.96                 | \$145.51                 | \$149.15                 | \$153.02                 | \$157.00                 | \$161.32                 | \$165.76                 | \$170.32                 | \$175.25                 | \$180.34                 |
| 0002 AP01 | Computer Systems Analyst – Level I                    | HR  | \$87.88                  | \$90.08                  | \$92.33                  | \$94.73                  | \$97.19                  | \$99.87                  | \$102.61                 | \$105.43                 | \$108.49                 | \$111.64                 |
| 0002 AP02 | Computer Systems Analyst – Level II                   | HR  | \$95.64                  | \$98.03                  | \$100.48                 | \$103.09                 | \$105.77                 | \$108.68                 | \$111.67                 | \$114.74                 | \$118.07                 | \$121.49                 |
| 0002 AP03 | Computer Systems Analyst – Level III                  | HR  | \$107.76                 | \$110.45                 | \$113.22                 | \$116.16                 | \$119.18                 | \$122.46                 | \$125.82                 | \$129.28                 | \$133.03                 | \$136.89                 |
| 0002 AQ00 | Configuration Management Specialist                   | HR  | \$82.15                  | \$84.20                  | \$86.31                  | \$88.55                  | \$90.86                  | \$93.35                  | \$95.92                  | \$98.66                  | \$101.42                 | \$104.36                 |
| 0002 AR01 | Cost Analyst – Level I                                | HR  | \$76.19                  | \$78.09                  | \$80.05                  | \$82.13                  | \$84.26                  | \$86.38                  | \$88.96                  | \$91.41                  | \$94.06                  | \$96.78                  |
| 0002 AR02 | Cost Analyst – Level II                               | HR  | \$95.70                  | \$98.09                  | \$100.54                 | \$103.16                 | \$105.84                 | \$108.75                 | \$111.74                 | \$114.82                 | \$118.14                 | \$121.57                 |
| 0002 AS00 | Data Entry Clerk                                      | HR  | \$20.94                  | \$21.05                  | \$21.58                  | \$22.14                  | \$22.72                  | \$23.34                  | \$23.98                  | \$24.64                  | \$25.36                  | \$26.09                  |
| 0002 AT00 | Data Security Specialist                              | HR  | \$112.32                 | \$115.12                 | \$118.00                 | \$121.07                 | \$124.22                 | \$127.63                 | \$131.14                 | \$134.75                 | \$138.66                 | \$142.68                 |
| 0002 AU00 | Data Standardization Specialist                       | HR  | \$74.50                  | \$76.36                  | \$78.27                  | \$80.31                  | \$82.39                  | \$84.66                  | \$86.99                  | \$89.38                  | \$91.97                  | \$94.64                  |
| 0002 AV00 | Database Administrator                                | HR  | \$118.11                 | \$121.06                 | \$124.09                 | \$127.32                 | \$130.63                 | \$134.22                 | \$137.91                 | \$141.70                 | \$145.81                 | \$150.04                 |
| 0002 AW01 | Database Management Specialist – Level I              | HR  | \$78.49                  | \$80.45                  | \$82.46                  | \$84.61                  | \$86.81                  | \$89.19                  | \$91.65                  | \$94.17                  | \$96.90                  | \$99.71                  |
| 0002 AW02 | Database Management Specialist – Level II             | HR  | \$92.60                  | \$95.94                  | \$99.34                  | \$102.90                 | \$106.52                 | \$110.37                 | \$114.29                 | \$118.30                 | \$122.30                 | \$126.30                 |
| 0002 AW03 | Database Management Specialist – Level III            | HR  | \$109.80                 | \$112.55                 | \$115.36                 | \$118.36                 | \$121.44                 | \$124.77                 | \$128.21                 | \$131.73                 | \$135.55                 | \$139.48                 |

| ITEM      | DESCRIPTION                                    | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|------------------------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                                |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0002 AX01 | Database Specialist – Level I                  | HR  | \$76.62       | \$78.54  | \$80.50  | \$82.59  | \$84.74  | \$87.07  | \$89.46  | \$91.92  | \$94.59  | \$97.33  |
| 0002 AX02 | Database Specialist – Level II                 | HR  | \$103.38      | \$106.94 | \$108.59 | \$111.42 | \$114.31 | \$117.46 | \$120.69 | \$124.01 | \$127.60 | \$131.30 |
| 0002 AX03 | Database Specialist – Level III                | HR  | \$115.53      | \$118.42 | \$121.38 | \$124.53 | \$127.77 | \$131.29 | \$134.90 | \$138.61 | \$142.63 | \$146.76 |
| 0002 AY00 | Data Warehousing Administrator                 | HR  | \$92.12       | \$94.42  | \$96.78  | \$99.30  | \$101.88 | \$104.68 | \$107.56 | \$110.52 | \$113.73 | \$117.02 |
| 0002 AZ00 | Data Warehouse Analyst                         | HR  | \$103.33      | \$105.91 | \$108.56 | \$111.39 | \$114.28 | \$117.42 | \$120.65 | \$123.97 | \$127.56 | \$131.26 |
| 0002 BA00 | Data Warehouse Programmer                      | HR  | \$122.04      | \$125.09 | \$128.22 | \$131.55 | \$134.97 | \$138.68 | \$142.50 | \$146.42 | \$150.66 | \$155.03 |
| 0002 BB00 | Disaster Recovery Specialist                   | HR  | \$91.60       | \$93.89  | \$96.24  | \$98.74  | \$101.31 | \$104.09 | \$106.96 | \$109.90 | \$113.08 | \$116.36 |
| 0002 BC01 | Document Control Specialist – Level I          | HR  | \$38.40       | \$39.36  | \$40.34  | \$41.39  | \$42.47  | \$43.64  | \$44.84  | \$46.07  | \$47.41  | \$48.78  |
| 0002 BC02 | Document Control Specialist – Level II         | HR  | \$42.62       | \$43.69  | \$44.78  | \$45.94  | \$47.14  | \$48.43  | \$49.76  | \$51.13  | \$52.62  | \$54.14  |
| 0002 BC03 | Document Control Specialist – Level III        | HR  | \$47.07       | \$48.25  | \$49.45  | \$50.74  | \$52.06  | \$53.49  | \$54.96  | \$56.47  | \$58.11  | \$59.79  |
| 0002 BD01 | Document Support Specialist – Level I          | HR  | \$37.69       | \$38.63  | \$39.60  | \$40.63  | \$41.68  | \$42.83  | \$44.01  | \$45.22  | \$46.53  | \$47.88  |
| 0002 BD02 | Document Support Specialist – Level II         | HR  | \$43.57       | \$44.66  | \$45.78  | \$46.97  | \$48.19  | \$49.51  | \$50.87  | \$52.27  | \$53.79  | \$55.35  |
| 0002 BE00 | Duplicating Machine Operator                   | HR  | \$33.27       | \$34.10  | \$34.95  | \$35.86  | \$36.79  | \$37.80  | \$38.84  | \$39.91  | \$41.07  | \$42.26  |
| 0002 BF00 | Electronic Data Interchange (EDI) Specialist   | HR  | \$70.43       | \$72.19  | \$74.00  | \$75.92  | \$77.89  | \$80.04  | \$82.24  | \$84.50  | \$86.96  | \$89.47  |
| 0002 BG00 | Electronic Meeting Technographer               | HR  | \$72.39       | \$74.20  | \$76.05  | \$78.03  | \$80.06  | \$82.26  | \$84.52  | \$86.85  | \$89.36  | \$91.96  |
| 0002 BH00 | Enterprise Resource Planning (ERP) Specialist  | HR  | \$148.01      | \$151.71 | \$155.50 | \$159.55 | \$163.69 | \$168.20 | \$172.82 | \$177.57 | \$182.72 | \$188.02 |
| 0002 BI00 | Facilitator                                    | HR  | \$66.99       | \$68.66  | \$70.38  | \$72.21  | \$74.09  | \$76.13  | \$78.22  | \$80.37  | \$82.70  | \$85.10  |
| 0002 BJ00 | Financial Analyst – IT                         | HR  | \$74.80       | \$76.67  | \$78.59  | \$80.63  | \$82.73  | \$85.00  | \$87.34  | \$89.74  | \$92.34  | \$95.02  |
| 0002 BK01 | Functional Analyst – Level I                   | HR  | \$85.46       | \$87.60  | \$89.79  | \$92.12  | \$94.52  | \$97.12  | \$99.79  | \$102.53 | \$105.50 | \$108.56 |
| 0002 BK02 | Functional Analyst – Level II                  | HR  | \$113.43      | \$116.27 | \$119.18 | \$122.27 | \$125.45 | \$128.90 | \$132.45 | \$136.09 | \$140.04 | \$144.10 |
| 0002 BL01 | General Clerk – Level I                        | HR  | \$31.67       | \$32.46  | \$33.27  | \$34.14  | \$35.03  | \$35.99  | \$36.98  | \$38.00  | \$39.10  | \$40.23  |
| 0002 BL02 | General Clerk – Level II                       | HR  | \$36.98       | \$37.90  | \$38.85  | \$39.86  | \$40.90  | \$42.02  | \$43.18  | \$44.37  | \$45.65  | \$46.96  |
| 0002 BL03 | General Clerk – Level III                      | HR  | \$42.12       | \$43.17  | \$44.25  | \$45.40  | \$46.58  | \$47.86  | \$49.18  | \$50.53  | \$52.00  | \$53.51  |
| 0002 BM00 | Geographic Information System (GIS) Specialist | HR  | \$60.21       | \$61.72  | \$63.26  | \$64.90  | \$66.59  | \$68.42  | \$70.30  | \$72.24  | \$74.33  | \$76.49  |
| 0002 BN00 | Graphical User Interface Designer              | HR  | \$77.80       | \$79.75  | \$81.74  | \$83.87  | \$86.05  | \$88.42  | \$90.85  | \$93.35  | \$96.05  | \$98.84  |
| 0002 BO00 | Graphics Specialist                            | HR  | \$73.45       | \$75.29  | \$77.17  | \$79.17  | \$81.23  | \$83.47  | \$85.76  | \$88.12  | \$90.68  | \$93.31  |
| 0002 BP00 | Hardware Draftsman                             | HR  | \$71.35       | \$73.13  | \$74.96  | \$76.91  | \$78.91  | \$81.08  | \$83.31  | \$85.60  | \$88.08  | \$90.64  |
| 0002 BQ01 | Hardware Installation Technician – Level I     | HR  | \$46.33       | \$47.49  | \$48.68  | \$49.94  | \$51.24  | \$52.65  | \$54.10  | \$55.58  | \$57.20  | \$58.85  |
| 0002 BQ02 | Hardware Installation Technician – Level II    | HR  | \$55.80       | \$57.20  | \$58.62  | \$60.15  | \$61.71  | \$63.41  | \$65.15  | \$66.95  | \$68.89  | \$70.88  |
| 0002 BR00 | Hardware Specialist – Information Technology   | HR  | \$71.19       | \$72.97  | \$74.79  | \$76.74  | \$78.73  | \$80.90  | \$83.12  | \$85.41  | \$87.89  | \$90.44  |
| 0002 BS00 | Help Desk Manager                              | HR  | \$65.00       | \$66.63  | \$68.29  | \$70.07  | \$71.89  | \$73.86  | \$75.90  | \$77.98  | \$80.24  | \$82.57  |
| 0002 BT00 | Help Desk Specialist                           | HR  | \$61.90       | \$63.45  | \$65.03  | \$66.72  | \$68.46  | \$70.34  | \$72.28  | \$74.26  | \$76.42  | \$78.63  |
| 0002 BU01 | Imaging Specialist/Technician – Level I        | HR  | \$38.40       | \$39.36  | \$40.34  | \$41.39  | \$42.47  | \$43.64  | \$44.84  | \$46.07  | \$47.41  | \$48.78  |
| 0002 BU02 | Imaging Specialist/Technician – Level II       | HR  | \$42.62       | \$43.69  | \$44.78  | \$45.94  | \$47.14  | \$48.43  | \$49.76  | \$51.13  | \$52.62  | \$54.14  |
| 0002 BU03 | Imaging Specialist/Technician – Level III      | HR  | \$47.07       | \$48.25  | \$49.45  | \$50.74  | \$52.06  | \$53.49  | \$54.96  | \$56.47  | \$58.11  | \$59.79  |
| 0002 BV00 | Informatic Specialist/Bioinformatician         | HR  | \$89.42       | \$91.66  | \$93.95  | \$96.39  | \$98.90  | \$101.62 | \$104.41 | \$107.28 | \$110.40 | \$113.60 |
| 0002 BW01 | Information Engineer – Level I                 | HR  | \$87.01       | \$89.18  | \$91.41  | \$93.79  | \$96.23  | \$98.88  | \$101.59 | \$104.39 | \$107.42 | \$110.53 |
| 0002 BW02 | Information Engineer – Level II                | HR  | \$108.83      | \$111.55 | \$114.34 | \$117.31 | \$120.36 | \$123.67 | \$127.07 | \$130.57 | \$134.35 | \$138.25 |
| 0002 BX00 | Information Resource Management Analyst        | HR  | \$131.78      | \$135.07 | \$138.45 | \$142.05 | \$145.74 | \$149.75 | \$153.87 | \$158.10 | \$162.69 | \$167.40 |
| 0002 BY00 | Information Systems Training Specialist        | HR  | \$70.76       | \$72.53  | \$74.34  | \$76.28  | \$78.26  | \$80.41  | \$82.62  | \$84.89  | \$87.36  | \$89.89  |
| 0002 BZ00 | IT Policy/Legislative Specialist               | HR  | \$81.28       | \$83.31  | \$85.39  | \$87.62  | \$89.99  | \$92.37  | \$94.91  | \$97.52  | \$100.34 | \$103.25 |
| 0002 CA00 | IT Strategic/Capital Planner                   | HR  | \$126.48      | \$129.64 | \$132.88 | \$136.34 | \$139.88 | \$143.73 | \$147.68 | \$151.74 | \$156.14 | \$160.67 |
| 0002 CB00 | Knowledge Management Specialist                | HR  | \$109.80      | \$112.55 | \$115.36 | \$118.36 | \$121.44 | \$124.77 | \$128.21 | \$131.73 | \$135.55 | \$139.48 |
| 0002 CC00 | Librarian                                      | HR  | \$47.30       | \$48.49  | \$49.70  | \$50.99  | \$52.32  | \$53.76  | \$55.23  | \$56.75  | \$58.40  | \$60.09  |
| 0002 CD00 | Librarian Technician                           | HR  | \$30.05       | \$30.80  | \$31.57  | \$32.39  | \$33.23  | \$34.14  | \$35.08  | \$36.05  | \$37.09  | \$38.17  |
| 0002 CE00 | Medical Billing/Account Management Specialist  | HR  | \$33.65       | \$34.49  | \$35.35  | \$36.27  | \$37.21  | \$38.24  | \$39.29  | \$40.37  | \$41.54  | \$42.74  |

| ITEM      | DESCRIPTION                                | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|--------------------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                            |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0002 CF00 | Modeling and Simulation Specialist         | HR  | \$88.96       | \$91.18  | \$93.46  | \$95.89  | \$98.39  | \$101.09 | \$103.87 | \$106.73 | \$109.82 | \$113.01 |
| 0002 CG00 | Network Administrator                      | HR  | \$84.88       | \$86.98  | \$89.16  | \$91.48  | \$93.86  | \$96.44  | \$99.09  | \$101.81 | \$104.77 | \$107.80 |
| 0002 CH00 | Network Draftsman                          | HR  | \$71.35       | \$73.13  | \$74.96  | \$76.91  | \$78.91  | \$81.08  | \$83.31  | \$85.60  | \$88.08  | \$90.64  |
| 0002 CI01 | Network Installation Technician – Level I  | HR  | \$46.33       | \$47.49  | \$48.68  | \$49.94  | \$51.24  | \$52.55  | \$54.10  | \$55.58  | \$57.20  | \$58.85  |
| 0002 CI02 | Network Installation Technician – Level II | HR  | \$55.80       | \$57.20  | \$58.62  | \$60.15  | \$61.71  | \$63.41  | \$65.15  | \$66.95  | \$68.89  | \$70.88  |
| 0002 CJ00 | Network Support Technician                 | HR  | \$71.19       | \$72.97  | \$74.79  | \$76.74  | \$78.73  | \$80.90  | \$83.12  | \$85.41  | \$87.89  | \$90.44  |
| 0002 CK00 | Operations Manager                         | HR  | \$81.28       | \$83.31  | \$85.39  | \$87.62  | \$89.89  | \$92.37  | \$94.91  | \$97.52  | \$100.34 | \$103.25 |
| 0002 CL00 | Procurement Product Specialist             | HR  | \$71.52       | \$73.31  | \$75.14  | \$77.09  | \$79.10  | \$81.27  | \$83.51  | \$85.81  | \$88.29  | \$90.85  |
| 0002 CM00 | Program Administration Specialist          | HR  | \$59.38       | \$60.86  | \$62.38  | \$64.00  | \$65.67  | \$67.47  | \$69.33  | \$71.24  | \$73.30  | \$75.43  |
| 0002 CN00 | Program Analyst                            | HR  | \$131.78      | \$135.07 | \$138.45 | \$142.05 | \$145.74 | \$149.75 | \$153.87 | \$158.10 | \$162.69 | \$167.40 |
| 0002 CO00 | Program Manager                            | HR  | \$174.51      | \$181.95 | \$186.50 | \$191.35 | \$196.32 | \$201.72 | \$207.27 | \$212.97 | \$219.14 | \$225.50 |
| 0002 CP00 | Project Control Specialist                 | HR  | \$59.38       | \$60.86  | \$62.38  | \$64.00  | \$65.67  | \$67.47  | \$69.33  | \$71.24  | \$73.30  | \$75.43  |
| 0002 CQ00 | Project Leader                             | HR  | \$89.58       | \$91.82  | \$94.11  | \$96.56  | \$99.07  | \$101.80 | \$104.60 | \$107.47 | \$110.59 | \$113.80 |
| 0002 CR01 | Project Manager – Level I                  | HR  | \$108.40      | \$111.11 | \$113.89 | \$116.85 | \$119.89 | \$123.18 | \$126.57 | \$130.05 | \$133.82 | \$137.70 |
| 0002 CR02 | Project Manager – Level II                 | HR  | \$131.78      | \$135.07 | \$138.45 | \$142.05 | \$145.74 | \$149.75 | \$153.87 | \$158.10 | \$162.69 | \$167.40 |
| 0002 CR03 | Project Manager – Level III                | HR  | \$142.56      | \$146.12 | \$149.78 | \$153.67 | \$157.67 | \$162.00 | \$166.46 | \$171.04 | \$176.00 | \$181.10 |
| 0002 CS00 | Public Health Analyst                      | HR  | \$109.80      | \$112.55 | \$115.36 | \$118.36 | \$121.44 | \$124.77 | \$128.21 | \$131.73 | \$135.55 | \$139.48 |
| 0002 CT00 | Quality Assurance Analyst                  | HR  | \$63.47       | \$65.06  | \$66.68  | \$68.42  | \$70.20  | \$72.13  | \$74.11  | \$76.15  | \$78.36  | \$80.63  |
| 0002 CU00 | Quality Assurance Manager                  | HR  | \$90.12       | \$92.37  | \$94.68  | \$97.14  | \$99.67  | \$102.41 | \$105.23 | \$108.12 | \$111.26 | \$114.48 |
| 0002 CV00 | Quality Assurance Specialist               | HR  | \$76.49       | \$78.40  | \$80.36  | \$82.45  | \$84.60  | \$86.92  | \$89.31  | \$91.77  | \$94.43  | \$97.17  |
| 0002 CW00 | Records Management Specialist              | HR  | \$25.79       | \$26.43  | \$27.10  | \$27.80  | \$28.52  | \$29.31  | \$30.11  | \$30.94  | \$31.84  | \$32.76  |
| 0002 CX00 | Scanner Operator                           | HR  | \$33.27       | \$34.10  | \$34.95  | \$35.86  | \$36.79  | \$37.80  | \$38.84  | \$39.91  | \$41.07  | \$42.26  |
| 0002 CY00 | Scientific Data Analyst                    | HR  | \$109.80      | \$112.55 | \$115.36 | \$118.36 | \$121.44 | \$124.77 | \$128.21 | \$131.73 | \$135.55 | \$139.48 |
| 0002 CZ01 | Subject Matter Expert – Level I            | HR  | \$121.95      | \$125.00 | \$128.12 | \$131.45 | \$134.87 | \$138.38 | \$142.39 | \$146.31 | \$150.55 | \$154.92 |
| 0002 CZ02 | Subject Matter Expert – Level II           | HR  | \$133.05      | \$136.38 | \$139.79 | \$143.42 | \$147.15 | \$151.20 | \$155.35 | \$159.63 | \$164.25 | \$169.02 |
| 0002 CZ03 | Subject Matter Expert – Level III          | HR  | \$182.88      | \$187.45 | \$192.14 | \$197.13 | \$202.26 | \$207.62 | \$213.54 | \$219.41 | \$225.77 | \$232.32 |
| 0002 DA01 | System Administrator – Level I             | HR  | \$59.47       | \$60.95  | \$62.48  | \$64.10  | \$65.77  | \$67.59  | \$69.43  | \$71.34  | \$73.41  | \$75.54  |
| 0002 DA02 | System Administrator – Level II            | HR  | \$82.09       | \$84.14  | \$86.25  | \$88.49  | \$90.79  | \$93.28  | \$95.85  | \$98.49  | \$101.34 | \$104.28 |
| 0002 DA03 | System Administrator – Level III           | HR  | \$108.92      | \$111.64 | \$114.43 | \$117.41 | \$120.46 | \$123.77 | \$127.18 | \$130.67 | \$134.46 | \$138.36 |
| 0002 DB01 | Systems Architect – Level I                | HR  | \$106.63      | \$108.30 | \$110.03 | \$114.94 | \$117.93 | \$121.17 | \$124.50 | \$127.93 | \$131.64 | \$135.46 |
| 0002 DB02 | Systems Architect – Level II               | HR  | \$148.01      | \$151.71 | \$155.50 | \$163.69 | \$169.55 | \$176.20 | \$182.82 | \$187.57 | \$192.72 | \$198.02 |
| 0002 DC01 | Systems Engineer – Level I                 | HR  | \$69.99       | \$71.74  | \$73.53  | \$75.45  | \$77.41  | \$79.54  | \$81.72  | \$83.97  | \$86.41  | \$88.91  |
| 0002 DC02 | Systems Engineer – Level II                | HR  | \$99.53       | \$102.02 | \$104.57 | \$107.29 | \$110.08 | \$113.10 | \$116.21 | \$119.41 | \$122.87 | \$126.44 |
| 0002 DC03 | Systems Engineer – Level III               | HR  | \$124.86      | \$127.98 | \$131.18 | \$134.59 | \$138.09 | \$141.88 | \$145.75 | \$149.80 | \$154.14 | \$158.61 |
| 0002 DD00 | System Operator                            | HR  | \$65.20       | \$64.78  | \$64.40  | \$64.13  | \$63.90  | \$63.79  | \$63.79  | \$63.82  | \$63.82  | \$63.82  |
| 0002 DE00 | System Programmer                          | HR  | \$109.10      | \$111.82 | \$114.62 | \$117.60 | \$120.66 | \$123.97 | \$127.38 | \$130.89 | \$134.68 | \$138.59 |
| 0002 DF01 | Technical Writer/Editor – Level I          | HR  | \$44.18       | \$45.28  | \$46.41  | \$47.62  | \$48.86  | \$50.20  | \$51.58  | \$53.00  | \$54.54  | \$56.12  |
| 0002 DF02 | Technical Writer/Editor – Level II         | HR  | \$69.15       | \$70.88  | \$72.65  | \$74.54  | \$76.48  | \$78.59  | \$80.74  | \$82.96  | \$85.37  | \$87.84  |
| 0002 DF03 | Technical Writer/Editor – Level III        | HR  | \$76.76       | \$78.68  | \$80.65  | \$82.74  | \$84.89  | \$87.23  | \$89.63  | \$92.08  | \$94.76  | \$97.51  |
| 0002 DG01 | Telecommunications Engineer – Level I      | HR  | \$110.60      | \$113.37 | \$116.20 | \$119.22 | \$122.32 | \$125.68 | \$129.14 | \$132.69 | \$136.54 | \$140.50 |
| 0002 DG02 | Telecommunications Engineer – Level II     | HR  | \$136.87      | \$140.29 | \$143.80 | \$147.54 | \$151.37 | \$155.54 | \$159.81 | \$164.21 | \$168.97 | \$173.87 |
| 0002 DH01 | Telecommunications Specialist – Level I    | HR  | \$61.11       | \$62.64  | \$64.20  | \$65.87  | \$67.59  | \$69.44  | \$71.35  | \$73.32  | \$75.44  | \$77.63  |
| 0002 DH02 | Telecommunications Specialist – Level II   | HR  | \$71.36       | \$73.14  | \$74.97  | \$76.92  | \$78.92  | \$81.09  | \$83.32  | \$85.61  | \$88.10  | \$90.65  |
| 0002 DI00 | Test Engineer                              | HR  | \$74.76       | \$76.63  | \$78.54  | \$80.59  | \$82.68  | \$84.95  | \$87.29  | \$89.69  | \$92.29  | \$94.97  |
| 0002 DJ00 | Training Manager                           | HR  | \$86.29       | \$88.45  | \$90.66  | \$93.02  | \$95.44  | \$98.06  | \$100.76 | \$103.53 | \$106.53 | \$109.62 |
| 0002 DK01 | Training Specialist – Level I              | HR  | \$55.50       | \$56.89  | \$58.31  | \$59.83  | \$61.38  | \$63.07  | \$64.80  | \$66.59  | \$68.52  | \$70.50  |
| 0002 DK02 | Training Specialist – Level II             | HR  | \$70.78       | \$72.53  | \$74.34  | \$76.28  | \$78.26  | \$80.41  | \$82.62  | \$84.89  | \$87.36  | \$89.89  |
| 0002 DL00 | Web Content Administrator                  | HR  | \$92.55       | \$94.86  | \$97.24  | \$99.76  | \$102.36 | \$105.17 | \$108.06 | \$111.04 | \$114.26 | \$117.57 |
| 0002 DM00 | Web Designer                               | HR  | \$107.53      | \$110.22 | \$112.97 | \$115.91 | \$118.92 | \$122.20 | \$125.56 | \$129.01 | \$132.75 | \$136.60 |

TELESIS CORPORATION  
HHSN316201200179W

| ITEM      | DESCRIPTION                     | U/M | Contract Year |          |          |          |          |          |          |          |          |          |
|-----------|---------------------------------|-----|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|           |                                 |     | 1             | 2        | 3        | 4        | 5        | 6        | 7        | 8        | 9        | 10       |
| 0002 DN00 | Web Project Manager             | HR  | \$131.78      | \$135.07 | \$138.45 | \$142.05 | \$145.74 | \$149.75 | \$153.87 | \$158.10 | \$162.69 | \$167.40 |
| 0002 DO00 | Web Software Developer          | HR  | \$114.89      | \$117.78 | \$120.71 | \$123.84 | \$127.06 | \$130.38 | \$134.13 | \$137.84 | \$141.84 | \$145.95 |
| 0002 DP00 | Webmaster                       | HR  | \$92.81       | \$94.88  | \$97.00  | \$99.26  | \$91.58  | \$94.10  | \$96.69  | \$99.35  | \$102.23 | \$105.19 |
| 0002 DQ00 | Wide Area Network Administrator | HR  | \$77.62       | \$79.56  | \$81.55  | \$83.67  | \$85.84  | \$88.21  | \$90.63  | \$93.12  | \$95.82  | \$98.60  |