

**Cognizant Digital Operations: Capital Markets** 

# Transform operating models to improve investor experiences



# Today's investment professionals are under great pressure to drive long-term relationships, capitalize on market disruptions and increase profitability while making operations smarter and more compliant.

To succeed, capital market firms must take advantage of digital operations that combine cloud-based digital platforms, data, automation and artificial intelligence (AI) to create agile and adaptive processes. This facilitates personalizing sales, marketing and customer service to deepen customer satisfaction. Firms also need to automate regulatory processes for improved management and reporting and to apply managed services to create customer-centric approaches with the lowest total cost of ownership.

Cognizant combines industry expertise with digital platforms and capabilities and cost-effective managed services. We help capital markets firms reduce risk and improve efficiency, competitiveness and profitability.

Learn why over 20 global financial services clients work with us, and why Everest named Cognizant a Leader in Capital Markets Business Process Services.

#### How we work

# Consulting

We help you reimagine operations to solve complex performance, customer experience and cost issues. Using a digital first approach to transformation, we bring together digital platforms, intelligent process automation, Al and other digital capabilities to improve operational speed, efficiency and agility.

#### Implementation

We bring your digital plans to life by transforming your processes, technology and workforce to minimize friction and reduce risk throughout your enterprise. Combining industry expertise with domain knowledge, we ease the pain of implementing digital operations.

# Managed services

We simplify how you work and reduce your total cost of ownership through the combination of people, processes and technology delivered as a service. Implementing outcomebased commercial models, we share the risk and reward of achieving your goals.



Financial institutions are improving process efficiency by 60% with business process transformation.

# The capital markets segments we serve

#### Asset management

Make asset management operations intelligent and agile to make better decisions and respond faster to customers and marketplace changes and improve investor experiences.

#### Wealth management

Transform wealth management operations to improve efficiency and agility, and develop, maintain and deepen customer relationships for improved growth.

#### Investment banking

Apply digital platforms and managed services to unify the securities value chain, reduce cost, minimize regulatory risk and complexity, and automate trading operations.

# Marketing information providers

Simplify data aggregation, harmonization and management to improve insights and advice and develop new revenue streams for increased profitability.

# Our offerings and platforms

# Cognizant® Data Integrity and Control

Integrate financial controls, operational risk management and technology resilience to safeguard the integrity of trade booking and transaction data.

#### Cognizant® Digital Finance and Accounting

Transform finance and accounting into a value generator for your organization. Apply nextgeneration digital capabilities to enhance existing investments and turn procure-to-pay, order-to-cash, record-to-report and financial planning into valuable business insights.

# Cognizant® Fees and Billing

Centrally store and digitize rate agreements to automate reconciliation. This improves and optimizes accuracy and transparency, especially in your billing, as well as generates analytics on global business functions.

# Cognizant® Client Onboarding

Reduce client ramp-up times with our holistic approach and modern customer experience. Client onboarding helps firms expand into new geographies, acquire new clients and provide more personalized service.

#### Cognizant® Next-Gen AML Framework

Improve your anti-money laundering (AML) alert quality through intelligent profiling. By leveraging Al-based pattern matching, this solution reduces false positives and negatives that traditional AML programs generate.

# Cognizant® Blockchain-Based Private **Equity Platform**

Deploy a comprehensive cloud-based strategy that advances data-driven decisions for investment processes and operational tracking. This innovative platform also improves access to information while safeguarding investor data.



81% of financial advisors say the ability to make fact-driven decisions is the key to business success.

# In the real world



A tier-one global bank wanted to modernize its intersystem reconciliation process to improve data integrity, minimize time to onboard new controls and meet stringent regulatory requirements.

We innovated a solution that resulted in recognizing \$8.6 million in operational cost savings. This increased the user ability to enable controls from 10 per month to 70 and reduced cost per control by almost 50%.



A global bank needed to integrate processes to support its financial operations with the goal of improving controls and output quality and reducing operating costs. To meet the client's objectives, we automated its processes and developed an outcome-based services model. As a result, the client experienced \$80 million in business value delivered through a 40% full-time equivalent reduction, a \$1 billion in risk-weighted asset reduction and an 80% improvement in accuracy through automation.



A leading global financial institution wanted to address revenue leakage and improve the profitability of its brokerage invoice processing. We implemented a cloud-based enterprise

business process as-a-service (BPaaS) brokerage settlement tracking solution.

The automated processes have provided cost savings of 27% in back-office operations and contra revenue savings up to \$24 million in the first year. In addition, there has been a nearly \$30 million reduction in fee leakage.

# What sets us apart

#### **Industry experience**

Twenty global financial services companies trust and rely on us to solve complex business, operations and technology issues.

### Digital talent

Over 1,500 capital markets operations specialists help clients develop, implement and manage improved operating models and optimize customer experiences across North America, Europe and APAC.

#### Global delivery centers

Clients benefit from over 100 delivery centers located across the world, strategically positioned to provide cost-effective and integrated nearshore, offshore and onshore managed services, innovation labs and centers of excellence.

# Digital ecosystem

Our business is uniquely organized across digital business, digital operations, and digital systems and technology to provide clients everything they need to tackle enterprisewide digital transformation and gain an edge over their competitors' niche capabilities.

#### **Alliances**

We maintain over 248 partnerships with industryleading technology companies and routinely grow capabilities and upskill associates to keep clients' solutions at the forefront of industry innovation and breakthrough digital technology advancements.

## Subscription services

Managed services are backed by outcomeoriented commercial models that help clients instantly lower total cost of ownership and provide simple and predictable pricing, similar to today's leading consumer subscription services.



# Cognizant—a recognized leader

Everest Group® PE/K MATRIX

Leader in Capital Markets Operations Services 2020 Vendor Assessment

FORRESTER®

Leader in Robotic Process Automation Services Q4 2019 Vendor Assessment

Everest Group®

Leader in Capital Markets BPO 2018 Vendor Assessment

**FORRESTER®** 

Leader in Digital Process Automation Service Q3 2018 Vendor Assessment

# By the numbers

Ranked 193 on the Fortune 500

20+
global financial services clients

100+
global delivery centers

1,500+
capital markets operations specialists

100+
recon product consultants

 $\sim\!\!40\%$  average TCO reduction achieved

# Connect with us



Sumeet Sanghani Sumeet.Sanghani@cognizant.com Phone: +1 404 623 5995 in. Connect on LinkedIn



Siriam Swaminathan Sriram@cognizant.com Phone: +12016572573 in. Connect on LinkedIn

### **About Cognizant**

Cognizant (Nasdaq-100: CTSH) is one of the world's leading professional services companies, transforming clients' business, operating and technology models for the digital era. Our unique industry-based, consultative approach helps clients envision, build and run more innovative and efficient businesses. Headquartered in the U.S., Cognizant is ranked 193 on the Fortune 500 and is consistently listed among the most admired companies in the world. Learn how Cognizant helps clients lead with digital at **www.cognizant.com** or follow us **@Cognizant**.

# Cognizant

#### **World Headquarters**

500 Frank W. Burr Blvd. Teaneck, NJ 07666 USA Phone: +12018010233 Fax: +12018010243 Toll Free: +1888 937 3277

#### **European Headquarters**

1 Kingdom Street Paddington Central London W2 6BD England Phone: +44 (0) 20 7297 7600 Fax: +44 (0) 20 7121 0102

## **India Operations Headquarters**

#5/535 Old Mahabalipuram Road Okkiyam Pettai, Thoraipakkam Chennai, 600 096 India Phone: +91 (0) 44 4209 6000 Fax: +91 (0) 44 4209 6060

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