Today’s health care executive is considering many strategies to drive value. As new solutions and services are introduced, there will be more opportunities to improve the customer experience, strengthen brand recognition, and ultimately grow profit margins.

The Early Adopter (EA) program is an optional program that is designed specifically for strategic clients who agree to be one of the first clients to purchase and implement select new TriZetto Healthcare solutions. Clients simply agree to provide guidance and feedback on the new solution, and upon implementation, provide references for other clients that may assist to ultimately increase understanding of the solution and adoption. In return, early adopters will generally receive a significant license discount price, and receive additional support from subject matter experts during adoption.

**Key Benefits may include:**
- Early access to the latest software and releases
- Discounted pricing
- Additional resources to support implementations

**Why Join?**
- Be one of the first health plans to have access to the newest TriZetto software to address your market needs
- Receive access and interact with subject matter experts to help optimize and maximize the use of the new solution
- Help drive product development and improve the quality of the solution
As an Early Adopter Client you agree to:

1. Implement the solution within a specified timeframe. Early Adopters should implement the solution in either a test or production environment within a specified timeframe to encourage timely feedback for product improvement. Product management and the client will mutually define a reasonable specified timeframe for implementation.

2. Become a reference client. Early Adopters will be expected to perform one or more activities that could include: whitepaper, reference call, site visit, speaking opportunity, success story summary, press/news release, webinar, client validated ROI model, and etc...

3. Be prepared to provide valuable feedback. As an Early Adopter, you understand that EA solutions and related services may have unforeseen issues and your role is to clearly communicate and provide input to help us address those concerns to improve our solutions.

Cognizant is committed to supporting EA clients as issues are encountered during adoption of new solutions.

For more information about how the Cognizant line of TriZetto Healthcare Products can help you enhance revenue growth, drive administrative efficiency and improve cost and quality of care, call 1-800-569-1222 or visit www.cognizant.com.