

Company Overview

Cognizant (CTSH) is one of the world's leading professional services companies, transforming clients' business, operating and technology models for the digital era. Our industry-based, consultative approach helps many of the best-known organizations in every industry and geography envision, build and run more innovative, efficient businesses.

With corporate headquarters in the United States and across **37 countries worldwide**, our global presence extends our delivery capability and amplifies our impact.

The Cognizant Difference

Cognizant is designed to bring new levels of relevance to large, established organizations through the strategic application of the latest technologies. We're one of the few companies with the expertise and breadth of capabilities needed to get it done:

Rich history and strength in application and data services

Our experience and expertise in these business-critical capabilities underpin the most innovative digital experiences employing AI, IoT, software and more—which enable our clients to stay ahead of competitors and evolving customer demands

More flexible and responsive engagement model

We collaborate seamlessly with our clients, partnering in the way that works best for them for a flexible, agile, client-centric client experience

Scale and breadth of skillsets across the entire stack

We are one of the few partners that bring a diversity of expertise and high-demand talent at the scale required to transform some of the world's most complex and critical enterprises through IoT, AI, software, and the cloud

A sound management track record

We're known for understanding and anticipating shifting client needs, building new capabilities and delivering industry-leading growth to investors

When we do digital for clients, we systematically rethink how they create value in their organizations. **We utilize our expertise in 20 different industries to leverage AI & analytics, enhance interactive experiences, automate processes, develop platforms,**

modernize infrastructures, and engineer digital solutions that help clients capitalize on the tremendous opportunities the latest technologies offer. And to help speed clients' journeys toward becoming digital, we bring our digital capabilities and industry expertise together into horizontal offerings and industry solutions that accelerate the most essential leaps that today's technology makes possible.

Recognition

Ranked #194 on the Fortune 500 (May 2020)
Ranked #533 in Forbes Global 2000 (May 2020)
Named in the list of Financial Times Leading Management Consultant (Jan 2020)
Ranked #461 in Forbes America's Best Employers (April 2019)
Named among World's Most Admired Companies by Fortune (Jan 2020)
Ranked #63 in Forbes Top 100 Digital Companies (Sept 2019)
Ranked #19 in Forbes 2020 World's Best Employer (Oct 2020)

Community Engagement

Cognizant focuses on areas where we believe we can have the most impact on the many communities in which we live and work:

Sustainability: improving our environmental performance through organization-wide goals and programs such as Cognizant Go Green

Education: creating educational opportunities for children and underserved communities

Outreach: reaching out to our global community through the Cognizant Foundation with the objective of improving the lives and opportunities of economically and socially disadvantaged segments of society in India

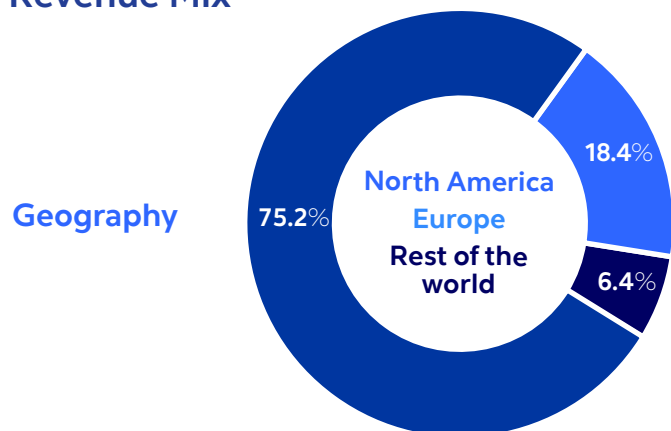
Empowering Cognizant associates: championing diversity, hiring veterans, and strengthening our talent base through learning and development opportunities

177

of the **Fortune 500**
are our clients

Fortune, March 2019

Revenue Mix



Executive Leadership

Brian Humphries, Chief Financial Officer
 Jan Siegmund, Chief Financial Officer
 Malcolm Frank, President, Cognizant Digital Business
 Matthew Friedrich (Matt), General Counsel, Chief Corporate Affairs Officer and Secretary
 Dharmendra Kumar Sinha (DK), President, North America
 Gaurav Chand, Chief Marketing Officer
 Ganesh Ayyar, President, Cognizant Digital Operations
 Gregory Hyttenrauch (Greg), President, Cognizant Digital Systems & Technology
 Rebecca Schmitt (Becky), Chief People Officer
 Lawrence Wieser, Chief Administrative Officer
 Andrew Stafford (Andy), Head of Global Delivery
 Anil Cheriyan, Executive Vice President, Strategy and Technology
 Rajesh Nambiar, Executive Vice President and Chairman, Cognizant India

Performance

Q3 2020 Revenue:
 \$4.2 Billion: (down 0.1% YoY)

Q3 2020 Operating Margin (GAAP):
 14.2%

FY 2019 Revenues:
 \$16.8 billion (up 4.1%)

Board of Directors

Zein Abdalla, Former President, PepsiCo
 Vinita Bali, Former Chief Executive Officer & Managing Director, Britannia Industries Ltd., and former Vice President, The Coca-Cola Company
 Maureen Breakiron-Evans, Former CFO of Towers Perrin
 Archana Deskus, SVP and Chief Information Officer, Intel Corporation
 John M. Dineen, Former President and CEO of GE Healthcare
 John N. Fox Jr., Former Vice Chair of Deloitte & Touche and Global Director, Strategic Clients of Deloitte Consulting
 Brian Humphries, Chief Executive Officer of Cognizant
 Leo S. Mackay, Jr., Senior Vice President, Ethics and Enterprise Assurance of Lockheed Martin
 Michael Patsalos-Fox, Chairman of Cognizant's Board of Directors, Former CEO of Stroz Friedberg and Former Chair, the Americas and Senior Partner of McKinsey & Company
 Joseph M. Velli, Former Senior Executive Vice President of The Bank of New York
 Sandra S. Wijnberg, Former Partner, Aquiline Holdings

Key Partnerships

Adobe, AWS (Amazon Web Services),
 Cisco, Dell Technologies, Google Cloud, IBM, Microsoft, Oracle, Salesforce, SAP

Employees

Approximately 283,100 employees as of September 30, 2020

